



12802

11<sup>th</sup> August, 2020

To,  
**Shri Piyush Goyal**  
Hon'ble Minister of Commerce & Industry  
Government of India,  
Ministry of Commerce and Industry  
Udyog Bhawan,  
New Delhi - 110011

**Sub: Proposal to develop Mundra, Pipavav and Hazira as a Town of Export Excellence under Foreign Trade Policy for Chemicals, Electronics, Engineering and Textile Sectors**

Respected Sir,

Greetings from Gujarat Chamber of Commerce and Industry (GCCCI).

Sir, it is to bring to your kind notice that we have received a representation from Adani Ports and Special Economic Zone Ltd. (Letter attached) proposing to develop Mundra as a Town of Excellence under the Foreign Trade Policy.

Sir, the economic activity in port towns of Gujarat such as Mundra, Pipavav and Hazira has been continuously progressing due to the presence of modern state of the art ports. There are several industries, in the hinterland of these towns, that are already functional and are producing various products including Chemicals, Textiles and Electronic Goods.

Several Towns are notified as Towns of Exports Excellence under the Foreign Trade Policy in which the relevant industrial sectors are also mentioned. Associations of producers / units, in these towns of export excellence can obtain assistance under MAI scheme to improve export marketing. If these towns are recognized as a Town of Export Excellence, it will enable speedier development, and it will be able to attract investment at a faster pace, which will lead to higher employment generation and higher export potential from adjoining towns/villages.

**Durgesh V. Buch**  
President

**Natubhai Patel**  
Sr. Vice President

**Bhargav Thakkar**  
Vice President

**Sanjeev Chhajer**  
Secretary

**Dilip M. Padhya**  
Secretary (R)

**Pathik S. Patwari**  
Treasurer



In view of above, we request you to kindly consider this proposal positively.

With warm regards,

Yours sincerely,

Tanmay Mehta  
Secretary General

**Encl:** As mentioned above

**Copy to:** Shri Amit Yadav, IAS, DGFT, Udyog Bhavan, New Delhi 110011

**Durgesh V. Buch**  
President

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Sr. Vice President

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Secretary (R)

**Pathik S. Patwari**  
Treasurer



21<sup>st</sup> July, 2020

The Secretary General  
Gujarat Chamber of Commerce & Industry  
Ahmedabad.

Dear Sir,

**Sub : Request for the issuance of recommendation for the Inclusion of Mundra as a Town of Export Excellence under Foreign Trade Policy for Chemicals, Electronics, Engineering and Textile Sectors.**

The economic activity in Mundra has been continuously progressing due to the presence of a modern state of the art Port. There are several industries, in the hinterland of Mundra Port, that are already functional and are mainly producing Chemicals, Textiles and Electronic Goods. As detailed out in Annexure-1, the annual value of goods produced by these companies put together exceeds Rs. 5,000 crore and out of this, the exports exceeded Rs.3000 Cr in the last financial year.

Several Towns are notified as Towns of Exports Excellence under the Foreign Trade Policy in which the relevant industrial sectors are also mentioned. Associations of producers / units, in these towns of export excellence can obtain assistance under MAI scheme to improve export marketing. The threshold requirement of notifying a town of export excellence is that the value of goods produced in the Mundra should be Rs 750 Cr in terms of Para 1.35 of the Foreign Trade Policy. As mentioned above, for Chemicals, Electronics, Engineering and Textiles Sectors put together, Mundra has achieved this threshold with exports in FY2019-20 crossing Rs 3250 Cr.

Once Mundra is recognized as a Town of Export Excellence, it will enable speedier development, and Mundra will be able to attract investment at a faster pace, which will lead to higher employment generation and higher export potential from Mundra.

In view of above, it is earnestly requested that Mundra may be accorded approval, and notified as a town of export excellence for Chemicals, Electronics, Engineering and Textiles Sectors.

Adani Ports and Special Economic Zone Ltd    Tel: +91 79 2656 5555  
Adani House    Fax: +91 79 2555 5500  
Nr Mithakhali Circle, Navrangpura    info@adani.com  
Ahmedabad 380 009    www.adani.com  
Gujarat, India  
CIN: L63090GJ1998PLC034182

Registered Office: Adani House, Nr Mithakhali Circle, Navrangpura, Ahmedabad 380 009, Gujarat, India

# adani™

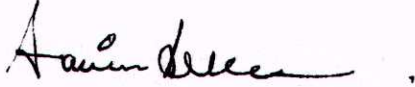
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Kindly arrange to issue recommendation letter addressed to Shri Piyush Goyal, Hon'ble Minister of Commerce and Industry, Government of India, New Delhi and CC to Shri Amit Yadav, IAS, DGFT, Udyog Bhavan, New Delhi, for the Inclusion of Mundra as a Town of Export Excellence under Foreign Trade Policy for Chemicals, Electronics, Engineering and Textile Sectors..

Thanking you,

Yours sincerely,

**For ADANI PORTS & SEZ LTD.,**



**AUTHORISED SIGNATORY**

Encl : As above

Adani Ports and Special Economic Zone Ltd  
Adani House  
Nr Mithakhali Circle, Navrangpura  
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Gujarat, India  
CIN. L63090GJ1998PLC034182

Tel +91 79 2656 5555  
Fax +91 79 2555 5500  
info@adani.com  
www.adani.com

Registered Office: Adani House, Nr Mithakhali Circle, Navrangpura, Ahmedabad 380 009, Gujarat, India

**Annexure – 1**

**Details of Companies, Turnover and Exports in FY 2019-20.**

| <b>Sr. No.</b> | <b>Company Name</b>                            | <b>Turnover (Rs. in Crs)</b> | <b>Exports (Rs.in Crs)</b> | <b>Sectors</b> |
|----------------|--|------------------------------|----------------------------|----------------|
| 1              | Oriental Carbon and Chemicals Ltd              | 193                          | 177                        | Chemicals      |
| 2              | Dorf Ketal Speciality Catalyst Pvt Ltd         | 644                          | 500                        | Chemicals      |
| 3              | Gujarat Credo Alumina Chemicals Pvt Ltd        | 36                           | 18                         | Chemicals      |
| 4              | Mundra Solar PV Ltd                            | 2355                         | 799                        | Electronics    |
| 5              | Vishakha Solar Films Pvt Ltd                   | 46                           | 39                         | Electronics    |
| 6              | Vishakha Renewables Pvt Ltd                    | 80                           | 67                         | Electronics    |
| 7              | Thermax Ltd                                    | 1009                         | 1009                       | Engineering    |
| 8              | MD Equipment Pvt Ltd                           | 2                            | 2                          | Engineering    |
| 9              | Garg Tubes Exports LLP                         | 188                          | 185                        | Engineering    |
| 10             | Anjani Udyog Pvt Ltd                           | 13                           | 13                         | Textiles       |
| 11             | Ahlstrom Munksjo Fibercomposites India Pvt Ltd | 158                          | 145                        | Textiles       |
| 12             | Skaps Industries India Pvt Ltd                 | 62                           | 60                         | Textiles       |
| 13             | Skaps Industries India Pvt Ltd (Unit-II)       | 243                          | 186                        | Textiles       |
| 14             | Terram Geosynthetics Pvt Ltd                   | 63                           | 53                         | Textiles       |
| <b>Total</b>   |  | <b>5092</b>                  | <b>3253</b>                |                |