

# Gujarat Chamber of Commerce & Industry

20<sup>th</sup> July, 2020 / 12731



ગુજરાત વેપારી મહામંડળ

૧૯૪૯ થી કાર્યરત

To,  
**Shri Pavan Kumar Singh, IRTS**  
**Sr.Divisional Operations Manager**  
**Business Development Unit**  
**Ahmedabad Division**  
**Western Railway**  
**Ahmedabad.**

## Sub: Suggestions to boost Freight Traffic of Railway

Dear Sir,

Greetings from Gujarat Chamber of Commerce & Industry

Gujarat Chamber of Commerce and Industry (GCCI), founded in 1949 is the apex body for promotion of trade, commerce, industry and overall economic development in the State of Gujarat and for the Nation. GCCI works to create and sustain an environment conducive to the growth of industry and trade in Gujarat, partnering both of them through advisory processes.

With more than 4000 direct members which include over 200 Trade and Industry Associations and leading Chambers of Commerce of the State, representing more than 2,00,000 indirect members across Gujarat. GCCI represents all cross sections of trade and industry across segments ranging from large corporates to SMEs.

We would take this opportunity to welcome and appreciate the Western Railways' New Division- Business Development Unit to boost freight traffic.

We thank you for conducting a Video Conference with the GCCI Member and Railway Officials. We are writing this letter to your good self to consider the following recommendations to increase the Rail Cargo Traffic:

1. As you may be aware Gujarat is an industrial state and leading exporter of Spices, Agricultural Products, Textile including garments, Dyes & Chemicals, Pharmaceuticals and Automobiles promising a very quantitative traffic to Indian Railway provided the following support is extended to the exporter mainly to Bangladesh.
2. VP Parcel rakes can be very attractive transport vehicle that Indian Railway can offer.
3. The freight rates should be competitive to match with its counterpart i.e Road, Air and Sea. We suggest this rate should be 20% less as compare to surface transport rates.
4. To cater to the large area of industries & production it is proposed to have two-point rake with originating station and destination station.

We would be very grateful if your good self would take an early action in this regard and have a positive consideration of our suggestions.

GCCI assures Indian Railway its best cooperation and assistance that may be needed.

Thanking you.

Yours faithfully,

**Yogendrakumar Trivedi**  
**COO**

**Durgesh V. Buch**  
President

**Natubhai Patel**  
Sr. Vice President

**Bhargav Thakkar**  
Vice President

**Sanjeev Chhajera**  
Secretary

**Dilip M. Padhya**  
Secretary (R)

**Pathik S. Patwari**  
Treasurer