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आज़ादी का  
अमृत महोत्सव



ગુજરાત વેપારી મહામંડળ

March-April, 2022



**Indian Pharma -  
Pivoting for a Healthy Future**



A Glimpse of Historical Textile Leadership Conclave-2022

# Revised Charges for Conciliation at GCCI Alternate Dispute Resolution Centre (GCCCI-ADRC)



2 Court - Rooms



2 Conciliation Rooms  
Can be used for Mediation/Mini Court room



Waiting Lounge

Conciliation Fees for GCCI Alternate Dispute Resolution Centre (GCCCI-ADRC)		
Claim Amount (Rs.)	Fee for non-members (Rs.)	Fee for GCCI Members (Rs.)
up to 25000	3000	2000
25001 to 100000	4500	3500
100001 to 200000	5500	4000
200001 to 1000000	7500	5500
1000001 to 2000000	10000	7500
2000001 to 5000000	27500	24500
Above 50 lacs	32500	29500

**Note:** Taxes will be charged extra as applicable



## OTHER TERMS AND EXPLANATIONS:

### 1. Taxes and Duties:

- GCCI - ADRC's Administrative Charges, Hearing, Room Rental Charges, Stenography/Typist Charges and other charges for services and amenities/expenses are not payable additionally as assessed by GCCCI-ADRC in accordance with rates prescribed.
- T.D.S. will be deducted as applicable.
- GCCI-ADRC reserves the right to assess the charges for additional services.
- Please request the Secretariat for details.
- The GST will be applicable at current rate (18%) or any other increase or decrease as per actual or any other taxes or duties which may be applicable now or in future shall have to be paid as actual.

**2. Disclaimer:** GCCCI-ADRC will act only as a collecting, disbursing and accounting facilitator for the Parties and Neutrals engaged by the Parties and GCCCI-ADRC will not otherwise be liable to pay any sums to the Neutrals and other service providers/persons.

**3.** All Cheques/Demand Draft must be sent to "Gujarat Chamber of Commerce & Industry ADRC" and the names of both parties/case number, if available and purpose of payment must be written on the reverse of the cheque. The payment can be also done through RTGS. With Below bank details

### Bank Details:

**Bank Name:** Union Bank of India

**Account Holder Name:** Gujarat Chamber of Commerce & Industry ADRC

**Account Type:** Saving Bank Account

**Branch Name:** Ellis Bridge Branch, Ahmedabad

**Account No.:** 312802010050380

**IFSC Code:** UBIN0531286 | **MICR Code:** 380026010.

**4.** The meeting shall be conducted through physical or virtually as per the discretion by the conciliator

### 5. Payment of Fees and notice:

**a)** GCCCI-ADRC will take up the Case of Conciliation in their hand only after 100% fees is deposited by any of the party (supplier or buyer) and only then the Conciliator will be appointed.

**b)** If claimant pays 50% fees of conciliation and if the balance of 50% of fees is not deposited by the respondent, proceedings shall stand terminated and sole right of termination is reserved by GCCCI-ADRC. However, if claimant wants to deposit the balance 50% part of the respondent the discretion in his hand.

**c)** If all the parties pay the fees of their share, then also the rights u/s 76 f the arbitration and conciliation act 1996 shall be available to all the parties and the conciliator.

**d)** Order (for Failure of conciliation) shall not be given without full fee being deposited with GCCCI-ADRC.

**6.** If reference is made by MSME Council of any State under MSME Act, 2006 or any Court or Tribunal or Lok Adalat etc; then a single Arbitrator or a Single Conciliator only be appointed, unless specifically mentioned by the reference made by Court/Council/Tribunal in specific cases.

**7.** If reference is made by MSME Council of any State under MSME Act 2006 or any Court or Tribunal; then no administrative application fee will be charged to them. Extra over and above the fees mentioned herein. Further the jurisdiction of the hearing may be the venue when the reference made any other state MSME council but place and /or seat of conciliation/Arbitration shall be as per section 84 of MSME act in case of MEME reference and the supervisory jurisdiction shall be at territorial jurisdiction of referring state MSME council U/s 18(4) in the jurisdiction of supplier.

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## Leading From The Front



**Mrs. Runal Patel**  
Editor

### Editorial:

GCCI Bulletin highlights the initiatives taken by the main Chambers and the different committees of the chamber. As we sail through another edition of GCCI Bulletin let me convey that it gives a platform and a raised area to breeze the work. It tries to touch every corner of the Business world.

The Indian pharma industry has achieved significant growth in both domestic and global markets during the past five decades.

From contributing just 5% of the medicine consumption in 1969 to the share of "Made in India" medicines in Indian pharma market is now a robust 80% in 2020.

India enjoys an important position in the global pharmaceuticals sector. Indian pharmaceutical sector supplies over 50% of global demand for various vaccines. Globally, India ranks 3rd in terms of pharmaceutical production by volume and 14th by value. The domestic pharmaceutical industry includes a network of 3,000 drug companies and 10,500 manufacturing units.

The Indian Government has taken many steps to reduce costs and bring down healthcare expenses. Speedy introduction of generic drugs into the market has remained in focus. In addition, the thrust on rural health programmes, lifesaving drugs and preventive vaccines also augurs well for the pharmaceutical companies.

**President**  
**Hemant Shah**

**Sr. Vice President**  
**Pathik Patwari**

**Vice President**  
**Sanjeev Chhajer**

**Hon. Secretary**  
**Sachin Patel**

**Hon. Secretary (Regional)**  
**Mahesh Puj**

**Hon. Treasurer**  
**Navroz Tarapore**

**Immediate Past President**  
**Natubhai Patel**

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We welcome your feedback and suggestions.  
Do write to us on :  
bulletin@gujaratchamber.org

## President Message



**Hemant Shah**  
President

Dear Members

Greetings from GCCI.

I am sure that all of you had a glorious start to the new financial year 2022-23.

This year we have taken up a new initiative of personally meeting our Association members with their team at their office. This has enabled us to know the senior members of the Association in person and understand their needs and expectations from GCCI. During the past couple of months, we visited Naroda Industries Association, Vatva Industries Association, Ahmedabad Timber Merchant Association, Ahmedabad Vegetable Market, Hardware Association and Anand Association. There was a very meaningful and insightful dialogue between the Office bearers of GCCI and Executive Committee Members of each Association.

Our Textile Committee created history by organizing a Trendsetting historical GCCI TEXTILE LEADERSHIP CONCLAVE. The conclave was attended by a Hon. Union Minister of State, Smt. Darshanaben Jardosh, Shri Jagdishbhai Vishwakarma, Hon'ble Minister of Industries, Govt. of Gujarat and Ms. Roop Rashi Mahapatra IA&AS, Textile Commissioner, Govt. of India. As many as 700 participants from different verticals across the country participated in the conclave.

I am happy to share that with the Support of Hon. C.M. of Gujarat, Shri Bhupendrabhai Patel and Hon. Min. of Industry, Gujarat, Shri Jagdishbhai Vishwakarma we managed to get a roll back for Changes made in Rule-9 by the Central Environment Dept. within 48 hours. This saved thousands of Industries in Gujarat from sever Crisis.

Recently GCCI undertook an Industry Academia Connect in the presence of Shri S. J. Haider, Principal Sec., Higher Education, Prof. (Dr.) Himanshu Pandya, Vice Chancellor, Gujarat University along with heads from leading universities & educational institutes like Parul University, Nirma, NID, NIFT, DAIICT, Dharmsinh Desai Gujarat Technological University etc. to prepare a white paper on the Industry Academia connect .

Under Centre For Learning we organized a successful full day training session for Restaurant Managers as well as a course called Textile at a Glance was organized in partnership with ATIRA to get the bird's –eye view of the textile industry conducted over 12 sessions in 24 hours.

For the first time ever we organised an Inter corporate Cricket Tournament “Torrent Box Cricket with participation from 24 corporates and 4 Associations . This provided a unique opportunity for members and their staff to network with each other. Sabhyasetu – an orientation program for new members to connect and interact with GCCI team is also established to break the ice and receive active involvement and participation of our new members in GCCI's activities.

Apart from the path breaking events, we also organized multiple Seminars, Factory and Industrial Visits, Open Houses, Interactive Meets, Regional Council Meeting, Career Counselling and Guidance Sessions, Panel Discussions, Inter Corporate Box Cricket Tournament and Youth Premiere League. Many delegations like Indo-Canadian Chamber of Commerce – ICCC, Trade Commissioner - Embassy of Italy, Korean Trade-Investment Promotion Agency – KOTRA, Ambassador of Thailand and Consulate General of Republic of Indonesia also visited GCCI.

Our membership drive for strengthening GCCI is also in process. Till now we have added 677 new members and have upgraded 39 members.

Looking forward to your continued support.

## GCCI in Action

### Meeting with Consulate General of the Republic of Indonesia, Mumbai - Dt. 02-03-2022-FTTC



Gujarat Chamber of Commerce & Industry (GCCI) had an interactive meeting with Mr. Tolhah Ubaidi, Consul (Economic Affairs) and his colleague, Mr. Rajesh Padaya, Senior Officer from the Consulate General of the Republic of Indonesia, Mumbai.

The President of GCCI, Mr. Hemant Shah mentioned that various visits and meetings have happened in the past with Indonesia which is a very friendly country in the neighbourhood of India.



This interactive meeting was to start trade and business between Indonesia and India.

The main focus of Indonesia is in the below sectors:

1. Global Health Architecture
2. Digital Transformation
3. Renewable Energy

This meeting was mutually beneficial.

### Visit to Gandhinagar-IIT - Dt. 03-03-2022 – Chemical Task Force



Chemical Task Force of GCCI organized a visit to IIT-Gandhinagar, for the members of Chemical Industries as a part of Industry Academia interactions. They visited Research & Development Facilities, lab facilities for Chemical industries, Pilot Plant and Research Park.

### Panel Discussion on News, Views & Beyond - Dt. 03-03-2022 - FEME Comm.



Gujarat Chamber of Commerce and Industry organized a Panel Discussion on News, Views and Beyond on 3<sup>rd</sup> March, 2022, with renowned Journalists & Anchors of popular TV channels of India, Mr. Nirnay Kapoor (India TV), Ms. Gopi Maniar Ghanghar (Aaj Tak), Mr. Ronak Patel (ABP Asmita) and Mr. Devang Bhatt (GTPL).

Aasit Shah, Chairman, Film, Entertainment, Media and Event (FEME) Committee in his welcome address gave



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Gujarat, India.

introduction of GCCI and FEME Committee.

During the panel discussion anchors asked various question such as their journey as a reporter to editor, their views in evolving journalism, what are the crucial changes they have experienced and what they feel about consistency in journalism. Panelists shared their experiences and views and stated that journalism is 24x7 duty to our nation and people.

Shri Rajiv Ravani, Co-chairman, FEME Committee of GCCI concluded the event with a vote of thanks.



Ms. Gopi Maniar  
Aaj Tak



Mr. Nirnay Kapoor  
India TV



Mr. Devang Bhatt  
GTPL



Mr. Ronak Patel  
ABP Asmita

## A Session on Mudra Therapy – Dt. 05-03-2022 - CSR Task Force



GCCI CSR Task Force had organized a session on Mudra Therapy. The Session was conducted by Director of Troikaa Pharmaceuticals Ltd. and Expert of Mudra Therapy Mr. Prakash Shah on Saturday, 5<sup>th</sup> March, 2022.

Chairperson Mrs. Jayshree Mehta welcomed Guest Speaker Mr. Shah and audience in the session.

Mr. Shah demonstrated dept knowledge of Mudra Therapy as well as explained benefits of the therapy to all.

Co-chairman Mr. Dharmendra Joshi concluded the session with vote of thanks.

## Meet The Mentors - Dt. 07-03-2022 - Start-Up Committee



Start-up Committee and Logistics Committee of Gujarat Chamber of Commerce and Industry jointly organized Meet the Mentors for Logistics Start-ups on 7<sup>th</sup> March-2022 at GCCI.

Shri Amit Parikh, Chairman, Start-up Committee in his theme address briefly introduced GCCI and its commitment towards the upliftment of industries including Start-ups.

Mentors from the Logistics sector are as below:

1. Shri Hiten Vasant – Vasant Group of Companies
2. Shri Malav Lavsi – Raymonds Ltd.
3. Shri Sunil Saha – Freight Forwarding Expert
4. Shri Nilesh Dattani – Venture Studio

Following 4 Logistics Start-ups invited and made detailed presentation on their innovation and services.

1. HEXAGON CONTAINER
2. SHINUP
3. TRANZITOR
4. TRUXPORT
5. AAZIKO

Detailed discussion held between mentors and Start-ups, mentors positively guided mentees to reach their goals.

Shri Niraj Shah, Co-chairman of Start-up and Education Task Force of GCCI concluded the programme with a vote of thanks.



## Interactive Meeting with Shri A.K. Maurya, Dir. AWE India Ltd. - Dt. 09-03-2022 - Defence Comm.



Shri A.K. Maurya, Director/Operations, Advanced Weapons and Equipment India Limited (AWE India Ltd.) had an interactive meeting with members of GCCI. He discussed about requirements for their input material, castings, forgings, components and subassemblies from Indian industry for widening their vendor base and getting 100% indigenization.

## Webinar on GST Implications in IPR Matters - Dt. 12-03-2022 - IPR Task Force



IPR Task Force of GCCI organized a webinar on GST Implications in IPR Matters by Adv. Amar Dave, Arguing Counsel, Supreme Court of India. The session was aimed to provide understanding about the applicability and implication of GST on IPR transactions for a business of any size or sector.

## Career Counselling & Guidance Seminar - Dt. 14-03-2022 - Education Task Force



Education Task Force of Gujarat Chamber of Commerce & Industry (GCCI) in association with Kalol Taluka Kelavani Mandal (KTKM) jointly organized Career Counselling and Guidance Seminar on 14-3-2022 for students of 10<sup>th</sup> and 12<sup>th</sup> class at Kalol. Shri Sachin Patel, Hon. Secretary, GCCI and Shri Prafulbhai Talsaniya, Trustee, KTKM remained present in the seminar to motivate and guide the students.

## Industrial Tour to Waterman Industries Pvt. Ltd., Changodar, Ahmedabad – Dt. 21-03-2022 - MSME Committee



GCCI MSME Committee organized an Industrial visit to Waterman Industries Pvt. Ltd. in Changodar.

**Objective:** To see & understand 5S and Lean manufacturing culture in action and how it is useful for the growth of the company.

Around 18 participants from MSME companies joined in this visit.

Waterman is the first company who implemented 5S and Lean manufacturing principles in the submersible pump industry.

Shri Tarachand Jain, MSME Committee Chairman gave a welcome address to all participants and explained about the objective of the visit.

Shri Bharatbhai Patel, MD of Waterman Industry and his team gave an interesting tour to the manufacturing facility.

After implementing 5S+Safety i.e. 6S, Bharatbhai explained the production floor was much cleaner and safer.

3 Ms (Machines, Manpower and Materials) were better

organized and working to achieve daily production targets. There were no injuries reported in almost the last 3 years which is an important achievement.

During this visit, various small improvement activities (Kaizen activities) were explained. Company was still open to continuous improvement activities proposed by the workers and it was rewarded to motivate them to do better.

They also gave a detailed presentation on how the Lean journey started 10 years ago. Company office staff were also trained to follow 6S and Lean principles and it is given big strength to improve financial position in the very competitive industry segment.

Shri Tejas Mehta (Co-Chair, MSME Committee) shared his foreign Industry experience related to Lean implementation and concluding remarks related how lean culture can help each industry and in fact all businesses. He pointed out that industries can make cluster (industry sector wise or geographical basis) who would like to implement lean and then approach to GCCI and MSME-DI office for identifying Lean consultant for the same.

After lean implementation, Industry 4.0 would be the next step to work on for smart manufacturing. Every individual in the company should start thinking in a creative manner for continuous improvement and reducing non-productive activities to improve profitability of the company.

"Every penny saved is the penny earned."

Smt. Suruchi Agarwal gave vote of thanks to Shri Bharatbhai Patel and his team for giving this learning opportunity to the GCCI delegates.

## Interactive Meeting with EC of Vatva Industries Association – Dt. 22-03-2022



Office Bearers of GCCI Shri Hemantbhai Shah, President, Shri Pathikbhai Patwari, Senior Vice President, Shri Sanjeevbhai Chhajjar, Vice President, Shri Sachin Patel, Hon. Secretary and Shri Navroz Tarapore, Hon. Treasurer had an interactive meeting with Executive Committee members of Vatva Industries Association.

## Industrial Tour to Institute for Plasma Research, Bhat, Gandhinagar – Dt. 24-03-2022- MSME Committee



GCCI MSME Committee led a delegation of 20 MSME company heads to Facilitation Centre for Industrial Plasma Technologies (FCIPT) in Gandhinagar which is part of Institute for Plasma Research (IPR).

GCCI's delegation represented manufacturing companies from Metals, Precision Machining, Castings, Chemicals, Electronics, Waste Water Treatment, Ceramics, Paint.

The primary focus of this visit was to understand & explore

Plasma Technologies and its commercial applications in various Industry sectors.

Shri Tarachand Jain, MSME Committee Chairman gave welcome address to all participants.

Dr. S. K. Nema & Dr. Nirav Jamnapara from IPR gave a very interesting presentation on plasma-based technology and applications.

It was followed by visit to different labs of FCIPT to see the demonstration of some plasma technologies.

From MSME-DI Ahmedabad Office, Dr. Vikas Gupta (Joint Director) & Dr. H. K. Shah (Asst. Director) joined us to explain Government incentive schemes for Transfer of Technology.

Shri Tejas Mehta (Co-chairman) gave concluding remarks – Industry people should look for Indigenous technologies developed by IPR and other such government organization. This visit had started meaningful interaction between Industry and talented Indian Scientists.

Shri Nimish Sanghvi gave proposed vote of thanks to IPR scientist team for this interesting visit.

## Panel Discussion on Road Ahead - Gujarati Cinema – Dt. 24-03-2022 - FEME Comm.



Gujarat Chamber of Commerce and Industry in association with International Film Festival organized a Panel discussion on Road Ahead for Gujarati Cinema on 24<sup>th</sup> March, 2022 at GCCI with esteemed panelists, Shri Umesh Shukla, Ms. Gopi Desai, Shri Saumya Joshi, Shri Jay Vasavada and Shri Abhishek Jain.

Shri Aasit Shah, Chairman, Film, Entertainment, Media and Event (FEME) in his welcome address gave a brief introduction of GCCI and discussed about the need to promote Gujarati Cinema and therefore, GCCI has constituted a separate committee for Film Industry.

During the panel discussion panelists following points were discussed:

- Need to penetrate Global presence of Gujarati Cinema
- More Gujarati Cinema festivals should be organized

- Mentorship programmes as well as Film making institutes for aspiring youth for the Gujarati Film Industry
- Gujarati films should be made of international standard such as Reva and Hellaro
- Learning has no age, one should learn the language of Gujarati Cinema
- To discuss road ahead, one should think beyond gender specific movies
- Branding is more important to promote Gujarati movies at Global level

Programme was attended by eminent personalities of Gujarati Film Industry.



## Meeting with Shri M.A. Chavda, Jt. Commissioner of Police (Traffic) – Dt. 28-03-2022



Office Bearers and Logistics Task Force members of GCCI had an interactive meeting with Shri M.A. Chavda, Joint Commissioner of Police (Traffic) to discuss about the issue related to closure of roads and restrictions on entry of medium and heavy vehicles during the day hours, including restrictions at the approach roads to industrial estates.

## Orientation Workshop on Industry 4.0 – Dt. 29-03-2022



The Fourth Industrial Revolution or Industry 4.0, describes the growing trend towards automation and data exchange in technology and processes within the manufacturing industry to derive benefit of increased productivity to scale up their processes for the future.

GCCI with Knowledge Partner United Nations Industrial Development Organization (UNIDO) and supported by NASSCOM Centre of Excellence and GESIA organized an Orientation Workshop on Industry 4.0 at GCCI today at GCCI. The event was also organized online for members who could not attend physically.

Shri Vijay Nehra, IAS, Secretary, Department of Science and Technology, Government of Gujarat was the Guest of Honour for the event.

Mr. Hemant Shah, President GCCI welcomed the guests and gave the Opening Remarks.

Dr. Rene Van Berkel, UNIDO Representative and Head, Regional Office in India shared a presentation explaining what is Industry 4.0 and how the industries can benefit from adopting Industry 4.0. Dr. Rene also highlighted the role of UNIDO in encouraging the industries to adopt Industry 4.0.

Mr. Raimund Klein, Chief Executive Officer, International Centre for Industrial Transformation (INCIT) shared an

overview of Industry 4.0 and approaches for adoption. He highlighted the key benefits of Industry 4.0 in terms of productivity and efficiency improvement, improving employment conditions and environmental management. He also explained about building future-oriented skills for Industry 4.0.

Shri Vijay Nehra, IAS, in his address stressed the need for development of in-house solutions for Industry 4.0 to minimize the cost and make the technology affordable especially for the MSMEs. He said that this will also encourage Atmanirbhar Bharat initiative. He encouraged organizations like GCCI, UNIDO and NASSCOM to come together and identify areas where Industry 4.0 solutions need to be implemented and connect the solution providers with the industries.

Mr. D.S. Navalgundkar, Executive Director, C4i4 Labs shared a walk-through experience of Industry 4.0 applications.

Shri Yatindra Sharma, Managing Director, KHS Machinery Pvt. Ltd. and Shri Sanjeev Shroff, Senior General Manager - J.K. Lakshmi Cements, Kalol Plant shared their perspective on Industry 4.0 from the viewpoint of manufacturing units.



They mentioned that the adoption of Industry 4.0 is not that expensive and difficult as it is perceived to be. They justified this viewpoint with live examples from their units.

A Memorandum of Understanding was signed between GCCI and NASSCOM Centre of Excellence with the objective of undertaking joint initiatives for generating awareness and encouraging manufacturing units to adopt digital technologies and automation. Mr. Amit Saluja, Centre Head, CoE Gandhinagar, NASSCOM also shared useful information about NASSCOM Centre of Excellence's initiatives.

The participants got a good chance to clear their doubts and queries during the Query sessions.

Mr. Sachin Joshi, Head, UNIDO-DPIIT Facility for International Cooperation for Inclusive and Sustainable Industrial Development (FIC-ISID), UNIDO tried to understand the challenges and support requirements in adopting Industry 4.0. and answered some of the queries raised by the participants. Ms. Varsha Adhikari, Chairperson, Research Committee, GCCI concluded the event by summarizing the key takeaways of the event.

## Meeting with Indo-Canadian Chamber of Commerce - ICCC Dt. 01-04-2022 – Foreign Trade Task Force



A business delegation from Indo-Canadian Chamber of Commerce (ICCC) especially visited the GCCI for a bilateral business opportunity for the Indian diaspora in Canada and for the Canadians for their direct or indirect involvement in businesses in Gujarat.

GCCI welcomed the President Mr. Ripudaman Singh Dhillon & the delegates of ICCC.

Indo-Canada Chamber of Commerce (ICCC) is a 44-year-old (established in 1977) Toronto-based bilateral trade



**Shri Hemant Shah**  
President, GCCI



**Shri Ripudaman Singh Dhillon**  
President, ICCC

promotion organisation fostering economic and business relations between Canada and India and creating business opportunities for Canadian small businesses.

The ICCC has a largest membership base of the high net worth first generation entrepreneurs in Canada.

A team of 16 ICCC members had visited GCCI for a B2B interaction with GCCI members.

The presidents of both the Chamber of Commerces signed an MoU for regular business interactions and exchanges.



## Textile Industry Networking Dinner – Dt. 02-04-2022 - Textile Task Force



The Textile Task Force of GCCI hosted a Networking dinner for Leaders of Textile Industry across the Gujarat State on 2<sup>nd</sup> April, 2022 at Anandam Farm, Gandhinagar. Around 140 members from the textile segment including Spinning, Weaving, Process House, Garment Manufacturers, Technical Textile and Machinery Manufacturers were invited and attended the dinner.

Shri Rahul Shah, Co-chairman, Textile Task Force gave a brief information of the Training Programme–Textile at Glance launched by GCCI under the Centre for Learning.

Shri Saurin Parikh, Chairman, Textile Task Force in his introductory address gave a brief introduction of GCCI and activities carried out by Textile Task Force and GCCI.

Shri Hemant Shah in his welcome address apprised the guests about various functions and activities GCCI and acknowledged the presence of all the stalwarts of Textile Industry across the Gujarat State.

The leaders of textile industry were felicitated by the members of Textile Task Force for their valuable contribution to the Industry.

Shri Sanjeev Chhajer, Vice President, GCCI in his concluding remarks appreciated the Textile Task Force for its activities.

Shri Mayank Patel, Member of Textile Task Force concluded with a vote of thanks.

## Launch of GCCI's Centre for Learning – Dt. 04-04-2022 - Centre for Learning Task Force



Gujarat Chamber of Commerce and Industry has launched "Centre for Learning" to conduct various training programmes for the benefits of its members and their employees.

The first course launched by the centre was "Textile At a Glance" where 24 hours of classroom learning was delivered along with Six industrial visits.



The centre has lined up below training programs for the month of May & June, 2022

- Full Day Training of Restaurant Managers
- Weekend Training on Digital Marketing
- Full Day Training on NGO Management

## Meeting with Trade Commissioner, Embassy of Italy, New Delhi – Dt. 07-04-2022 - FTTC



### Delegation:

1. Mr. Alessandro Liberatori, Trade Commissioner, Italian Trade Agency, New Delhi
2. Ms. Eliana Zappala – Deputy Trade Commissioner, ITA, New Delhi
3. Ms. Bharati Sharda – Trade Analyst, ITA, New Delhi

### GCCI Members Present :

1. GCCI President – Mr. Hemant N. Shah
2. Sr. Vice President – Mr. Pathik Patwari
3. Hon. Treasurer – Mr. Navroz Tarapore
4. Co-chairman – FTTF, GCCI – Mr. Samir Sheth
5. Mr. Niraj Shah – Co-chairman Start-up Task Force & Education Committee
6. Trupti Shah

Gujarat Chamber of Commerce & Industry (GCCI) had an interactive meeting Mr. Alessandro Liberatori and his

colleagues at GCCI on 7<sup>th</sup> April, 2022.

The President of GCCI, Mr. Hemant Shah cordially welcomed them.

Mr. Alessandro Liberatori gave us a brief on what Italian Trade Agency (ITA) does. ITA is a department directly under the Ministry of Commerce, Italy. The ITA's looks after the economic development of Italy and also helps, guides, trans and mentors the Indians who wish to do business in Italy.

Mr. Liberatori mentioned that Italy focuses on Textile machinery, manufacturing and its training. However, the focus sectors for Italy are Clean Energy, Food Processing, Food Technology, Leather etc. He further informed that they are organizing an event/Expo in November-2022 in New Delhi. Mr. Hemant Shah further requested for the contact details of Business Associations and the Chamber of Commences in Italy with who GCCI can sign up MoUs and take up a tangible business for Italy and India.

## Indian Ceramics Asia-2022 Exhibition – Dt. 06/08-04-2022 - Education Task Force



Gujarat Chamber of Commerce & Industry in collaboration with Messe Munchen India Pvt. Ltd. (MMI) organized an exhibition at Helipad Exhibition Centre, Gandhinagar during 06–08 April, 2022 with the objective of contributing to the growth and development of the Ceramic and Bricks Industry in India.

## Direct Tax Open House – Dt. 07-04-2022 – Direct Tax Committee



In his theme address GCCI Direct Tax Committee Chairman Shri Jainik Vakil remarked that the taxation scenario has completely changed both for the tax payers and the department as the human interface has been reduced to the

Gujarat Chamber of Commerce and Industry (GCCI) in association with Ahmedabad Branch of WIRC of Institute of Chartered Accountants of India organized an Open House Session on Direct Taxes today at GCCI premises.

Principal Chief Commissioner Shri Ravindra Kumar was the Chief Guest of the event. Shri Satinder Singh Rana, Chief Commissioner of Income Tax-I as well as other senior officers of the Income Tax Department also remained present at the event, while Director of Income Tax-CPC, Bengaluru and Commissioner of Income Tax, CPC-TDS joined the session online.

The objective of this Open House was to discuss and solve queries regarding faceless assessment and filing of return on the Portal.



Shri Ravindra Kumar  
Principal Chief Commissioner

GCCI President Shri Hemant Shah welcomed the dignitaries and highlighted the role and importance of Gujarat in the nation's direct tax collection.

minimum and returns are now being filed online and assessments have also become faceless now. He also mentioned briefly about some of the issues faced by the taxpayers in online filing and faceless assessments.

Shri Bishan Shah, Chairperson, Ahmedabad Branch of WIRC of ICAI gave a brief introduction of the Principal CCIT in his address.

The participative discussion was moderated by Shri Harit Dhariwal and Shri Jigar Patel. Issues related to e-filing and processing, objections against outstanding demand, adjustment of refund, co-ordination between CPC and AO, faceless proceedings, rectification applications, TDS related issues as well as many other matters were discussed at length in the session.

In his keynote address, Principal CCIT, Gujarat Shri Ravindra Kumar appreciated the contribution of people of Gujarat towards nation's growth. He highlighted various initiatives taken by the Department for the benefit of taxpayers like e-filing, faceless assessment, grievance redressal etc. and highlighted some of the achievements of Gujarat's Income Tax Department.

## Meeting with Ms. Neelam Shammi Rao, IAS, Central Provident Fund Comm., EPFO - Dt. 08-04-2022 Labour & Industrial Safety Committee



Labour & Industrial Safety Committee members along with leading representatives of industrial associations had fruitful meeting with Ms. Neelam Shammi Rao, IAS, Central Provident Fund Commissioner, Employees' Provident Fund Organization, Ministry of Labour and Employment and represented issues related EPFO. Ms. Neelam Shammi Rao was positive and assured positive resolutions of the issues.





તા. ૦૮-૦૪-૨૦૨૨ના રોજ ગુજરાત ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રીની રિજનલ કાઉન્સિલની મિટિંગનું આયોજન સુરત ખાતે ધી સર્ધર્ન ગુજરાત ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રીના પ્રાંગણમાં કરવામાં આવ્યું હતું જેમાં અન્ય રિજનલ ચેમ્બર્સ Zoomના માધ્યમથી જોડાયાં હતાં. આ મિટિંગમાં નીચે મુજબના સભ્યો ઉપસ્થિત રહ્યા હતા:

૧. શ્રી હેમંતભાઈ શાહ, પ્રમુખશ્રી, ગુજરાત ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી
૨. શ્રી પથિકભાઈ પટવારી, સિનિયર ઉપપ્રમુખ, ગુજરાત ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી
૩. શ્રી મહેશભાઈ પુજ, માનદ મંત્રી (રિજનલ), ગુજરાત ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી
૪. શ્રી આશિષભાઈ ગુજરાતી, ધી સર્ધર્ન ગુજરાત ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી
૫. શ્રી સંજયભાઈ પુરોહિત, જૂનાગઢ ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી
૬. શ્રી હેમલ શાહ, ઝાલાવાડ ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી
૭. શ્રી બિપેન્દ્રસિંહજી જાડેજા, જામનગર ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી
૮. શ્રી કિરીટભાઈ સોની, સૌરાષ્ટ્ર ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી
૯. શ્રી તેજાભાઈ કાનગડ, ગાંધીધામ ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી
૧૦. શ્રી નિલેશભાઈ શુક્લા, વડોદરા ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી
૧૧. શ્રી દિલીપ પાઠ્યા-મહાજન સંકલન સમિતિ (બહારગામ)
૧૨. શ્રી કિરીટભાઈ પટેલ, કોપર સિટી વેલ્ફેર એસોસિયેશન, વીસનગર

આ મિટિંગમાં નીચે મુજબની કાર્યવાહી કરવામાં આવી હતી:

૧. સૌપ્રથમ GCCIના પ્રમુખ શ્રી હેમંતભાઈ શાહ દ્વારા સૌ ઉપસ્થિત સભ્યોને આવકારવામાં આવ્યા હતા અને રિજનલ કાઉન્સિલની મિટિંગ

સુરત ખાતે યોજવા બદલ તેમણે ધી સર્ધર્ન ગુજરાત ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રીનો આભાર માન્યો હતો.

૨. GCCIના માનદમંત્રી (રિજનલ) શ્રી મહેશભાઈ પુજ દ્વારા તા. ૨૪-૦૨-૨૦૨૨ના રોજ વડોદરા ખાતે યોજાયેલ રિજનલ મિટિંગની માહિતી આપવામાં આવી હતી અને સૌ ઉપસ્થિત સભ્યોએ આ મિટિંગની મિનિટ્સ મંજૂર કરી હતી.

૩. શ્રી મહેશભાઈ પુજે જણાવ્યું હતું કે GCCI દ્વારા માનનીય મુખ્યમંત્રીશ્રીને મળવાનો પ્રયત્ન કરવામાં આવે છે. તેથી સૌ રિજનલ ચેમ્બર્સને વેપાર-ઉદ્યોગને લગતા વધારાના કોઈ પ્રશ્ન હોય તો તે મોકલી આપવા જણાવ્યું હતું અને આ પ્રશ્નને Department-wise રિજનલ ચેમ્બરના નામ સાથે સંકલનમાં ઉમેરવા GCCIના ઓફિસરને સૂચના આપી હતી. પ્રમુખશ્રીએ જણાવ્યું કે તા. ૦૮-૦૪-૨૦૨૨ના રોજ ગુજરાતના માનનીય ઉદ્યોગમંત્રી (રાજ્યકક્ષા) શ્રી જગદીશભાઈ વિશ્વકર્મા સાથે મિટિંગ યોજવામાં આવેલ છે, જેમાં પણ આ પ્રશ્ન રજૂ કરવામાં આવશે.

૪. શ્રી દિલીપભાઈ પાઠ્યા દ્વારા રજૂઆત કરવામાં આવી કે GIDCમાં સ્થપાયેલ ઉદ્યોગો દ્વારા સામાન્ય રીતે ફેક્ટરી હદની અંદર વોયમેન કેબિન બનાવવામાં આવે છે. આવી કેબિનને GIDC દ્વારા ગેરકાયદે ગણવામાં આવે છે. વધુમાં GEB દ્વારા પણ બાઉન્ડરી દીવાલ પાસે જે કેબિન બનાવવામાં આવે છે તેને પણ ગેરકાયદે ગણી તોડી પાડવામાં આવે છે. તેમણે સૂચન કર્યું હતું કે આવી કેબિનને કાયદેસર ગણવામાં આવી જોઈએ જેથી, ઉદ્યોગોને ખોટી મુશ્કેલીનો સામનો કરવો પડે નહિ અને આ અંગે રજૂઆત કરવા જણાવ્યું હતું.

૫. શ્રી સંજયભાઈ પુરોહિતે જણાવ્યું કે COVID મહામારીના કારણે ઘણા ઉદ્યોગોના માલિકનું અવસાન થયેલ હોવાથી જી.આઈ.ડી.સી.માં માલિકી પેઢી, ભાગીદારી પેઢી અથવા અન્ય પ્રકારથી કાર્યરત ઉદ્યોગના ટ્રાન્સફરની પ્રક્રિયા હાથ ધરવાની થાય છે ત્યારે તેમાં ખૂબ જટિલ પ્રક્રિયામાંથી પસાર થવું પડે છે અને ઘણા બધા બિનજરૂરી દસ્તાવેજોની માગણી કરવામાં આવે છે. આ ઉપરાંત નિયત સમયમર્યાદામાં ઓનલાઈન અરજી કરી દસ્તાવેજો અપલોડ કરવાના હોય છે, પરંતુ ઘણી



વખત પોર્ટલ કામ કરતું નથી અથવા દસ્તાવેજોની સાર્વજનિક મોટી હોવાથી અપલોડ થતા નથી. વધુમાં અરજીમાં ખૂટતા દસ્તાવેજોના કિસ્સામાં ફરી નવી અરજી કરવી પડે છે અને એક વખતમાં જ બધા ખૂટતા દસ્તાવેજોની માહિતી આપવામાં આવતી નથી. બધા જ ખૂટતા દસ્તાવેજોની માહિતી એકસાથે આપવામાં આવવી જોઈએ અને આ દસ્તાવેજો સબમિટ કર્યેથી ફરી વાર નવી અરજી મંગાવવાના બદલે એ જ અરજીમાં સુધારો કરીને આગળ વધારવી જોઈએ તેવી રજૂઆત કરવા તેમણે સૂચવ્યું હતું. શ્રી દિલીપભાઈ પાધ્યાએ આ બાબતે વધુમાં વિગત આપતાં જણાવ્યું કે આ પ્રશ્ન એમનો પણ છે અને આવા ટ્રાન્સફરના કિસ્સાઓમાં ૧૦૦ જેટલા દસ્તાવેજો મંગાવવામાં આવે છે અને દસ્તાવેજો આપ્યા પછી પણ પ્રોવિઝનલ ટ્રાન્સફર આપવામાં આવે છે. શ્રી સંજયભાઈ પુરોહિતે જણાવ્યું કે આ પ્રશ્ન GSTમાં પણ થાય છે, કારણ કે GST નંબર PANકાર્ડ સાથે લિંકડ હોય છે અને આવા કિસ્સામાં નંબર બદલાવાથી ઉદ્યોગની અગાઉ કમાવેલી કેડિટને નુકસાન થાય છે અને નવેસરથી તેમણે તેમની શાખ ઊભી કરવી પડે છે અને વધુમાં નંબર બદલાવાથી તેમને જમા પડેલી કેડિટ લેવામાં પણ મુશ્કેલી પડે છે. પ્રમુખશ્રીએ આ રજૂઆત કેન્દ્ર સરકાર સમક્ષ કરીશું તેમ જણાવ્યું હતું.

દ. શ્રી કિરીટભાઈ સોનીએ સૂચન કર્યું કે પ્રાદેશિક પ્રશ્નોની વિગતવાર સમજ આપવા અને ચર્ચા કરવા રિજનલ ચેમ્બરના પ્રતિનિધિઓને મંત્રીશ્રીઓ સાથેની મિટિંગમાં ઉપસ્થિત રાખવા જોઈએ અને મુખ્યમંત્રીશ્રી સાથે અગાઉ કરેલ રજૂઆતોના નિરાકરણ માટે તાત્કાલિક મિટિંગ યોજવા પ્રયત્ન કરવા જોઈએ. પ્રમુખશ્રીએ આ માટે GCCI તરફથી સતત પ્રયત્ન થાય છે તેવું જણાવ્યું હતું.

૭. સુરત પાતે મિટિંગમાં ઉપસ્થિત SGCCIના હોદ્દદારો અને કારોબારી સભ્યો વતી નીચે મુજબના પ્રશ્નોની રજૂઆત કરવામાં આવી હતી:

- GIDC એસ્ટેટની જેમ ખાનગી એસ્ટેટમાં પણ ૧.૮ની FSI કરવા રજૂઆત કરવામાં આવી હતી.
- ઔદ્યોગિક હેતુની જમીન માટે રેસિડેન્સિયલ જમીનની જેમ ૧.૮ વત્તા ૮.૮ પેઈડ FSI આપવી જોઈએ.
- કબજા રસીદ પર બંધાયેલા ઔદ્યોગિક એકમોને નિયમિત કરી આપવા જોઈએ
- સોલાલની બાબતમાં થર્ડ પાર્ટી વેચાણના દર ખૂબ વધારી દીધા હોવાથી આવા વેચાણની શક્યતા ખૂબ ઘટી ગઈ છે તેવી રજૂઆત કરવામાં આવી હતી. કોઈ મોટો રોકાણકાર સોલર પ્રોજેક્ટ નાખી MSME એકમોને પાવર આપવા ઈચ્છતો હોય તો તેને પ્રોત્સાહન આપવામાં આવતું નથી અને તેના બદલે તેમને યોગ્ય નીતિ ન હોવાથી મુશ્કેલી પડે છે.
- સોલર પ્લાન્ટ માટે બેન્ક ૮૦-૧૦૦% કોલેટરલ સિક્યુરિટી માગે છે, જે ઓછી માગવી જોઈએ.
- MSME ઉદ્યોગનીતિ-૨૦૨૦ની સ્કીમના કલોઝ નં. 3.1.1.Dમાં ઉલ્લેખ કરવામાં આવ્યો છે કે જે કોઈ પણ હયાત MSME ઉત્પાદન કરતા એકમો જો કેપ્ટિવ સોલર પ્લાન્ટ નાખે તો તેઓને વ્યાજ સબસિડી

મળવાપાત્ર થશે, પરંતુ આ જ પોઈન્ટમાં એવો ઉલ્લેખ કરવામાં આવ્યો છે કે આ સોલર પ્લાન્ટ “in the premises” સ્થપાયેલ હોવો જોઈએ. આ સ્કીમમાંથી “in the premises” શબ્દો કાઢી નાખવા જોઈએ.

- સુરત મહાનગરપાલિકા દ્વારા ઔદ્યોગિક વસાહતોના રસ્તાઓ બનાવવાની કામગીરી યોગ્ય રીતે હાથ ધરવામાં આવતી નથી.
- બેંકને જગ્યા ભાડે આપવામાં આવે તો તેવા કિસ્સામાં સુરત મહાનગરપાલિકા ખૂબ ઊંચા દરે ટેક્સ વસૂલે છે.
- ઔદ્યોગિક પોલિસીમાં તાલુકાનું જે વર્ગીકરણ કર્યું છે તે સંદર્ભ પછાત અને આદિવાસી એરિયા (Non-Urban area) માંથી તાલુકાની કેટેગરી બદલવા સરકારશ્રી દ્વારા એક કમિટીની નિમણૂક કરવામાં આવે તો કમિટી જૂની પોલિસી અને નવી પોલિસીમાં વર્ગીકૃત તાલુકાઓનો અભ્યાસ કરી સરકારશ્રીને ભલામણ કરે તે પ્રમાણે નવી પોલીસીમાં સુધાર કરવો જોઈએ.

૮. શ્રી કિરીટભાઈ સોનીએ રજૂઆત કરી હતી કે ગુજરાત વોટર સપ્લાય એન્ડ સિવરેજ બોર્ડ (GWSSB) દ્વારા અન્ય કોર્પોરેશનો અને સરકારી વિભાગોની જેમ બેંક ગેરંટી સ્વીકારવામાં આવતી નથી, જેથી ઉદ્યોગોની મોટી રકમ લાંબા સમય સુધી ફસાઈ રહે છે. તેથી બેંક ગેરંટી સ્વીકારવી જોઈએ.

૯. શ્રી નિલેશભાઈ શુક્લાએ અગાઉ મોકલાવેલ પ્રશ્નોના નિરાકરણ માટે line of action નક્કી કરવા અને તેના પ્રમાણે આગળનાં પગલાંઓ લેવા સૂચન કર્યું હતું. તેમને ડબલ ટેક્સ જેવા અગત્યના મુદ્દાઓ અંગે ધારદાર રજૂઆત કરવાનું સૂચન કર્યું હતું. પ્રમુખશ્રીએ આ બાબતે જણાવ્યું કે આપણે ૩-૪ ખૂબ જ અગત્યના મુદ્દાઓ ખાસ જુદા કરી રજૂ કરવા જોઈએ અને તેના નિરાકરણ માટે સંયુક્ત રજૂઆત કરવી જોઈએ. તેમણે ઉમેર્યું કે હાલના મુદ્દાઓમાં કોઈ એવા મુદ્દા નથી કે જેના માટે મોટી ચળવળ કરી શકાય.

૧૦. GCCIના પ્રમુખશ્રીએ ૨-૩ સૌથી અગત્યના મુદ્દાઓ નક્કી કરવા ફરી સૌ ઉપસ્થિત સભ્યોને વિનંતી કરી. શ્રી દિલીપભાઈ પાધ્યાએ પ્રોફેશનલ ટેક્સ નાબૂદીનો પ્રશ્ન તેમજ GIDCના ડબલ ટેક્સેશના પ્રશ્નો લેવા સૂચન કર્યું હતું. પ્રોફેશનલ ટેક્સ બાબતે પ્રમુખશ્રીએ જણાવ્યું કે આ ટેક્સ નાના જિલ્લાઓ અને ગામોમાં ઉદ્યોગોના વિકાસ માટે નગરપાલિકાને જતો હોવાથી જો તેને નાબૂદ કરવાની વાત કરીશું તો એના વૈકલ્પિક ટેક્સ તરીકે કોઈ નવો ટેક્સ ઉઘરાવવામાં આવશે અથવા કોઈ ટેક્સમાં વધારાના સરચાર્જ તરીકે વસૂલવામાં આવશે, જેનો દર વધતો રહે તેવી શક્યતાઓ રહેશે. શ્રી કિરીટભાઈ પટેલે નાના કર્મચારીઓના હિતમાં પ્રોફેશનલ ટેક્સની લિમિટ રૂ. ૧૨૦૦૦થી વધારીને રૂ. ૨૫૦૦૦ કરવા સૂચન કર્યું હતું, જેના માટે પ્રમુખશ્રીએ ચોક્કસ રજૂઆત કરીશું તેમ જણાવ્યું હતું.

શ્રી કિરીટભાઈ સોનીએ GST આવ્યા પછી “one nation one tax”ના સિદ્ધાંતને અનુસરતાં પ્રોફેશનલ ટેક્સ નાબૂદ કરવો જોઈએ તેવી રજૂઆત કરી હતી. શ્રી સંજયભાઈ પુરોહિતે વેપારીઓ માટે પ્રોફેશનલ

ટેક્સ માલિકે પોતાના ખર્ચમાંથી ભરવો પડે છે તેવું જણાવ્યું હતું, જેના પ્રત્યુત્તરમાં પ્રમુખશ્રીએ જણાવ્યું કે વેપારીઓ માટે વાર્ષિક ટેક્સ ભરવાનો હોવાથી તેની વધુ અસર પડતી નથી.

૧૧. શ્રી આશિષભાઈ ગુજરાતીએ સૂચવ્યું કે પહેલાં GIDC, GPCB અને ઉદ્યોગોની પોલિસીને લગતા પ્રશ્નોને પ્રાધાન્ય આપવું જોઈએ.

૧૨. શ્રી આશિષભાઈ ગુજરાતીએ ઉદ્યોગ એકિઝબિશનના ઉદ્ઘાટન કાર્યક્રમ તેમજ સુરત ખાતે SGCCI દ્વારા આગામી સમયમાં આયોજિત કાર્યક્રમો અને એકિઝબિશનો અંગે માહિતી આપી હતી.

શ્રી આશિષભાઈ ગુજરાતીએ વધુમાં જણાવ્યું કે GCCIની બિઝનેસ વિમેન કમિટી અને સુરતની લેડીઝ વિંગ અને વિમેન એન્ટરપ્રેનિયોર સેલ વચ્ચે મિટિંગ આ મુલાકાત દરમિયાન થઈ છે અને એવું નક્કી કરવામાં આવ્યું છે કે દર વર્ષે એક એકિઝબિશન જુદાં જુદાં શહેરોમાં યોજવામાં આવશે અને તેની શરૂઆત સુરતથી કરી શકાય તેવું જણાવ્યું. SGCCIના ઉપપ્રમુખ શ્રી હિમાંશુભાઈ બોડાવાલાએ આગામી વર્ષમાં SGCCIનાં એકિઝબિશનો વિષે માહિતી આપી હતી અને સૌ સભ્યોને તેમાં જોડાવા આમંત્રણ આપ્યું હતું.

રાષ્ટ્રગીત સાથે મિટિંગ પૂરી થયેલી જાહેર કરવામાં આવી હતી.

## Meeting with Shri Jagdishbhai Vishwakarma, Hon'ble Minister of State for Industries, Govt. of Gujarat – Dt. 09-04-2022



GCCI's team of Office Bearers and Immediate Past President, GIDC and Environment Committee Chairmen as well as representatives from Southern Gujarat Chamber of Commerce and Industry and Federation of Industries and Associations (FIA), Gujarat had a meeting with

Shri Jagdishbhai Vishwakarma, Hon'ble Minister of State for Industries, Government of Gujarat to discuss the pending issues related to industries of Gujarat.

The team of senior government officials including Shri M. Thennarasan, IAS, Vice Chairman and Managing Director, GIDC also attended the meeting.

Pertinent issues related to Industrial Policy, private and GIDC estates, Environment, Start-ups and Healthcare were discussed at length along with the suggestions for resolving the same.

Hon'ble Minister and the team of senior government officials adopted a very positive approach and heard all the issues at length. Hon'ble Minister assured all possible support from the government in bringing a quick solution to these pending issues.

## New Members Orientation Program - Sabhya Setu - Dt. 12/13-04-2022 - Membership Committee



New Members Orientation Programme "સભ્ય સેતુ" organized for New Members of GCCCI with an aim to have face to face interaction between the members and the office bearers. In the program members learnt about the activities and different working committees & Task Forces of GCCCI.

## Interactive meeting with Shri Nanduri Srinivas – Dt. 14-04-2022 - Logistics Task Force



Logistics Task Force organized an interactive meeting with Shri Nanduri Srinivas, Director/OP&BD, Dedicated Freight Corridor Corporation of India Ltd with an aim to explore the possibility of transporting goods of Gujarat area from DFCCIL to PAN India and also explore the possibility of setting of Logistic Park at convenient location besides WDFC alignment to facilitate users.

## Meeting with members of Akhil Gujarat Hardware Association – Dt. 14-04-2022 - Mahajan Sankalan Task Force (Local)



Office Bearers of GCCI Shri Hemantbhai Shah, President, Shri Pathikbhai Patwari, Senior Vice President, Shri Navroz Tarapore, Hon. Treasurer, along with Shri Ashish Jhavri, Chairman, Mahajan Sankalan Task Force and Shri Kaushik Patel, Chairman, Trade Committee had meeting with members of Akhil Gujarat Hardware Association as part of the initiative 'ચેમ્બર મહાજનના દ્વારે'. In the meeting they discussed issues of the associations and assured adequate cooperation from the Chamber.

## Textile At a Glance – Dt. 04/21-04-2022 - Centre for Learning & Textile Task Force



The classroom sessions were complemented by industry and institutional visits to Pashupati, Acme, Arvind, ATIRA and NIFT in order to help students understand and observe the practical nature of the business and academia both. As many as 40 participants were part of the course and most of them were young textile entrepreneurs, executives, traders, brokers, consultants and students.

Gujarat Chamber of Commerce and Industry successfully completed first ever training program under the aegis of Centre for Learning. The course called 'Textile At a Glance' was developed in partnership with ATIRA and delivered a bird's-eye view of the entire textile industry.

The Certificate course had 12 classroom sessions, imparting 24 hours of learning on various topics such as Ginning, Spinning, Knitting, Weaving, Processing, Garmenting, Home Textile and Quality Control.



## Factory Visit of Advanced Weapons and Equipment India Limited (AWEIL) at Kanpur & Jabalpur – Dt. 21/23-04-2022 - Defence Committee



Defence Committee organized visit of Advanced Weapons and Equipment India Limited (AWEIL) at Kanpur and Jabalpur. They visited various production facilities at Field Gun Factory, Small Arms Factory & Ordnance Factory at Kanpur, Gun Carriage Factory at Jabalpur and got an information of Defence manufacturing and quality requirements to work jointly towards “Atmanirbhar Bharat” in Defence Production.

## Meeting with KOTRA, Ahmedabad – Dt. 26-04-2022 - Foreign Trade Task Force



We had the KOTRA (Korea Trade-Investment Promotion Agency), Director General Mr. Seungki Lee and the Trade Promotion Officer Mr. Ronak Parekh had visited GCCI on 26 April 2022.

Mr. Lee has recently joined the KOTRA office at Ahmedabad.

This meeting was more of a courtesy meeting to get to know each other and the countries for Business promotions, business delegations and Investments & Innovations.

Mr. Hemant Shah, President GCCI, requested them to establish contacts with their Chamber of Commerce such that GCCI and the respective Korean Chambers can exchange business opportunities. The meeting was interactive and beneficial.

## Meeting with Ambassador of Thailand to India H.E. Ms. Pattarat Hontong – Dt. 27-04-2022 Foreign Trade Task Force



GCCI organized an interactive meeting with the H.E. Ms. Pattarat Hontong Ambassador of Royal Thai Embassy, to India and the Consul General Mr. Donnawit Poolsawat from the Mumbai office. The Ambassador H.E. Ms. Pattarat Hontong intended to visit Gujarat for the business opportunities and the Consul General Mr. Donnawit Poolsawat also accompanied to establish a strong bilateral trade relation with Gujarat.



They gave a presentation on the re-oriented and re-developed Thailand, which has more Trade and Commerce opportunities. The Ambassador said, "Make in Thailand, by Indians, for Indians". The Consul General Mr. Poolsawat is already keen to help the B2B match-making between Thailand and Gujarat.

The meeting happened to be one with a lot of friendliness for bilateral business

## Round Table Discussion on Industry – Academia Connect – Dt. 30-04-2022



Gujarat Chamber of Commerce and Industry organized an Industry Academia Connect with an aim of drawing up the white paper to be submitted to the Govt, to evolve a formal frame work for strengthening Industry Academia collaboration.

Chief Guest Shri S.J. Haider, IAS, Principal Secretary, Higher Education Department, applauded the initiative of GCCI to arrange such an initiative for industry academia connect.

This Industry Academia Connect witnessed the presence of Prof. (Dr.) Himanshu Pandya, Vice Chancellor, Gujarat University along with heads from leading universities & educational institutes i.e. Gujarat Vidhyapith, Nirma, NID, NIFT, DAIICT, Dharmsinh Desai, Gujarat Technological University etc. and representatives from various industry sectors such as Chemical, IT, Engineering, Start-up etc.



## Youth Committee

### Industrial Visit to Hyfun Foods and Farnidhar- Mega Food Park – Dt. 01-04-2022 - Youth Comm.



Youth Committee of GCCI organized an interesting visit to two leading food processing units of Gujarat, Hyfun Foods and Farnidhar-Mega Food Park. More than 40 members of youth wing participated in this visit.

Hyfun foods is one of the largest exporters of frozen foods from India, while Fanidhar is the only Ministry of Food Processing approved mega food park in Gujarat State.

The members of youth wing spent time understanding world class manufacturing practices at Hyfun and then later spent time in understanding the advantages of setting up a food processing unit in a govt approved mega food park.

Mr. Haresh Karamchandani, MD and CEO of Hyfun foods



also spent time sharing with us about his journey as an entrepreneur. He very candidly discussed about the challenges they faced while starting their business from scratch and also about the opportunities that lie ahead for any new entrepreneurs to take up in the food processing industry.

Mr Krunal Patel, MD of Farnidhar Mega food park shared how he can help new entrepreneurs set up their food processing business.

It was a great experience for members to visit 2 industrial location and hear from 2 very successful entrepreneurs, all within an evening.

## GYPL - Dt. 12/13-03-2022 - Youth Committee



GCCI Youth Committee organized cricket tournament – GYPL-4 on 12th & 13th March, 2022 at Adani Shantigram cricket ground. This tournament refreshed the spirit of all the members after a difficult covid period and helped in increasing bonding over members.

There were Six Male team and three Female teams and total 134 players participated in the league.

Gaurav Doshi's team Taralac Titans captained by Devam Sheth won the final match in the male category. Malav

Desai's team Ratnafinn Warriors captained by Avnish Kothari won the runners up trophy in male category. Niket Shah's Team Aatmanirbhar Avengers, Yogesh Thakkar's Team Earth Avengers, Nirav Patel's Team Wogom Strikers and Keyur Dudhat's Team PV Renewables Rangers were the participating teams in the male category.

Vrujal Jhaveri's team Vasa Warriors captained by Palna Shah won the final match in female category. Nirali Zinzuwadia's team Zinzuwadia Stunners captained by Radhika Patel won the first runners up trophy and Purvi Maniar's Team Alluring Ambica Queen captained by Mansi Mehta was the 2nd runners up.

The felicitation of the teams was done by Youth Committee Chairman Nirmam Jhaveri along with Sponsors and Committee members. The tournament attended by more than 200 Youth Committee members and their family.

Chairman, Youth Committee, Shri Nirmam Jhaveri thanked all the sponsors for their contribution for the successful event.

## Rendezvous with Shyamal Bhumika – Dt. 08-04-2022 - Youth Comm.



The Youth Committee of GCCI organized a Rendezvous with India's leading fashion house Shyamal Bhumika 8<sup>th</sup> April, 2022. Shri Shyamal Shodhan shared his journey at length and mentioned various important aspects of the business, branding and willingness and how starting early helped them in their journey in India and outside of India. Furthermore, they shared their vision of taking "India to The World" using Fashion as a medium to connect their global audience to intricately crafted Indian Couture. They shared their presentation on Shri Nirmam Jhaveri, Chairman, Youth Committee concluded the event with a vote of thanks.

## Info Session on GCCI - Torrent Group Corporate Box Cricket – Dt. 19-04-2022 - Youth Comm.



The Opening Ceremony of GCCI-Torrent Group Corporate Box Cricket organized by GCCI organized on 19<sup>th</sup> April, 2022 at the premises of GCCI. Total 24 teams will play the tournament from 20<sup>th</sup> April to 24<sup>th</sup> April at Trophy Fighter,

Sindhu Bhavan Road, Ahmedabad. GCCI will organize this tournament every year which will add more vibrant colors in the team building by interacting and rapport building of other organizations too.

Shri Parthiv Patel, a dynamic cricketer from Gujarat was the Chief Guest of the event. In the opening ceremony, Lead sponsor-Torrent Group, Co-sponsors–Shah Alloys, Jade Blue, Supporting Sponsor–KHS Machineries Pvt. Ltd. Associate Sponsor–Narayan Organics, Hydration Partner-Aava Mineral Water, Ice-cream Partner, Havmor as well as members of Youth Committee, Media Partners-Ahmedabad Mirror & My FM and participating Corporates and Associations remained present.

## GCCI - Torrent Group Corporate Box Cricket – Dt. 20/24-04-2022



Gujarat Chamber of Commerce and Industry organized Inter-Corporate Box Cricket Tournament titled as Torrent Group Corporate Box Cricket from 20<sup>th</sup> April, 2022 to 24<sup>th</sup> April, 2022 at the Trophy Fighters Box, Sindhu Bhavan Road, Ahmedabad. Total 24 corporate teams participated and 42 matches played in the tournament.

**Title of the Tournament has been won by Bodal Chemicals.**

**Details of the tournament are as below:**

- Quarter Finals 1-Mazda Ltd beat Westcoast Pharma by 68 runs
- Quarter Final 2-Bodal Chemicals Ltd. beat Arvind Ltd. by 10 runs
- Quarter Finals 3-Harsha Engineers International Ltd. beat Troikaa Pharma by 45 runs
- Semi Finals 1 Arvind Ltd beat Mazda by 15 runs
- Semi Finals 2 Bodal Chemicals beat Harsha Engineering by 9 runs
- Finals Bodal Chemicals Beat Arvind Ltd. by 21 runs
- Best Batsman-Shyamal Patel (Vatva Industries

Association)

- Best Bowler-Jaydip Raulji (Mazda Ltd.)
- Man of the Series-Gaurang (Bodal Chemicals)
- Runner up-ARVIND LTD.
- Winner-BODAL CHEMICALS LTD.

President, GCCI, Shri Hemantbhai Shah, Vice President, Shri Sanjeev Chhajer and Secretary, Shri Sachin Patel remained present for the Award Ceremony.

List of Sponsors of the tournament is as below:

- Lead Sponsor–Torrent Group
- Co-sponsors–Shah Alloys, Jade Blue
- Supporting Sponsor–KHS Machineries Pvt. Ltd.
- Associate Sponsor–Narayan Organics
- Hydration Partner - Aava Mineral Water
- Ice-cream Partner, Havmor
- Media Partners-Ahmedabad Mirror & My FM

GCCI will organize this tournament every year which will add more vibrant colors in the team building by interacting and rapport building of other organizations too.



## Business Women Committee

### Industrial visit to Pashupati Cotspin Limited - Kadi - Dt. 05-03-2022 - BWC



GCCI Business Women Committee had organized an industrial visit to Pashupati Cotspin Limited situated at Kadi on Saturday, 5<sup>th</sup> March, 2022.

The members of Women Committee had visited the industry to witness the processes of cotton, processing & Weaving and Spinning in making of Cloth. The questions asked by members were very satisfactorily explained to them. The brief information about the company from inception to till date were provide to members.

Chairperson Mrs. Kusum Kaull Vyass thanked Mr. Saurin Parikh for providing such informative visit to their Company.



## Panel Discussion on Indian Women @ India's 100 On International Women's Day - Dt. 08-03-2022 - Business Women Committee



On Tuesday, 8<sup>th</sup> March, 2022, on the Occasion of International Women's Day Celebration GCCI Business Women Committee organized a Panel Discussion on INDIAN WOMEN @ INDIA 100.

The Panel Discussion was graced by Chief Guest Ms. Mirai Chatterjee, Chairperson, SEWA Cooperative Federation, Ahmedabad and Panelists Ms. Tejal Amin, Chairperson, Navrachana Education Society, Mrs. Ishira Parikh, Kathak Dancer, Ms. Malti Mehta, Media Educationist and Ms. Arpana Bhuwania, Entrepreneur and Author.

Shri Hemant Shah, President GCCI, in his speech welcomed the esteemed guest, panelists and participants at the event.

Smt. Kusum Kaull Vyass, Chairperson, Business Women



Committee delivered theme address of the programme & welcomed all in the event.

Panel Discussion on the topic Indian Women @ India's 100 were in depth discussed by panelist and audience. The Panelists provided their views on the topics like Legal Awareness, Gender Equality, Work Security, Income Security, Education and Capacity Building etc.

On this occasion, GCCI Business Women Committee provided Women Start-up Entrepreneur a platform to showcase their products/services. The Ideas of young Women Start-up Entrepreneur were cheered by all present.

Ms. Sarangi Kanani, Co-Chairperson, Business Women Committee concluded the event by proposing the vote of thanks.

## FB Live Session - Dt. 02-04-2022 - BWC



GCCI Business Women Committee members visited Jagruti for Facebook live session on 2<sup>nd</sup> April, 2022 Jagruti is a place which supports the Indian Artisans and preserves the Indian ethnicity and heritage. It's a one stop for lots of artifacts and cultural attires.

## Vishwamangalya Sneh Samelan Programme - Dt. 27-03-2022 - BWC



Great Vishwamangalya Sneh Samelan Programme @ Gujarat University Senate Hall with presence of the Governor of Gujarat Acharya Devvratji, Shri Jitendranath Maharaj-Sabhacharya Vishwamangalya Sabha and Rekhadevi Khandelwal, Dr. Dharini Shukla and Dr. Vrushali Joshi.

## Meeting with Regional Chamber - Dt. 05-04-2022 - BWC



Summary of today's meeting We discussed on the projects we are planning to take forward involving other chambers:

1. Grand exhibition with 2 tentative dates (April end/May

first week) 2. Planning of Delegation at J & K in the month of may and majorly 15 categories will be kept open and in each category we can take 2 people 3. Workshop will be held with brahmakumaris tentatively on 23<sup>rd</sup> April. 4. Session to be held with NSIC/MSME on 16/18<sup>th</sup> April which will be online as well as physical at chamber 5. We planned to do internal workshops taken by members of chamber to motivate chamber ladies 6. We planned to improve our social media connections 7. We also planned to connect with Ladakhi Women Entrepreneurs 8. We also discussed about the Portal where members can upload their products and have the ease of searching and access products from different cities.

## Seminar on How to grow Business with Government Schemes - Dt. 22-04-2022-BWC



Gujarat Chamber of Commerce and Industry, Business Women Committee organized a seminar on "How to grow Business with Government Schemes" on 22-4-2022 at Gujarat Chamber premises. The seminar started with the introduction speech of President Mr. Hemant Shah.

Seminar theme Details Were delivered by Women Committee Chairperson Kusum Kaul Vyass.

District Industries Centre Joint Commissioner Mr. R.D. Barhatt & National Small Industries Corporation Deputy Manager Ms. Grace Reji were Chief Guests and Speakers of the Seminar. Members got the detailed Knowledge about Beneficial Government Schemes and Policies for Women Entrepreneurs.

Information about 30 different schemes of MSME/NSIC sin Investment, Asset & Employment Generation, Subsidy in different sectors, Information about different Exhibitions around the world in different fields was given. Different portals for registration and information were also shared with the members.

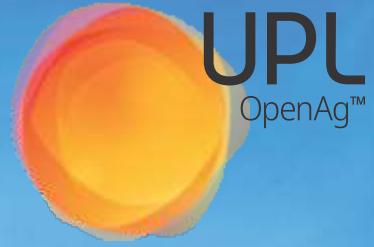
## Representations

- ગુજરાત સ્ટાર્ટ-અપ ઈકો સિસ્ટમને વધુ પ્રોત્સાહન આપવા ગુજરાત રાજ્યના ઉદ્યોગ કમિશનર ડો. રાહુલ ગુપ્તા, IASને પાઠવેલ રજૂઆત. (તા. ૦૪-૦૩-૨૦૨૨)
- અમદાવાદ શહેર સ્થિત ઉદ્યોગો માટે મેગા પાર્ક પલાઈન-II સ્થાપિત કરવા અંગે ગુજરાતના માનનીય મુખ્યમંત્રી શ્રી ભૂપેન્દ્રભાઈ પટેલને પાઠવેલ રજૂઆત (તા. ૦૫-૦૩-૨૦૨૨)
- ઉદ્યોગો સ્થાપિત કરવાનાં ધારાધોરણોમાં જરૂરી ફેરફારો કરવા અંગે માનનીય પર્યાવરણ મંત્રી શ્રી ભૂપેન્દ્ર યાદવ, માનનીય વડા

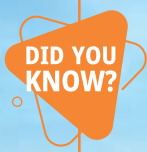
પ્રધાનશ્રીનું કાર્યાલય, કેન્દ્રીય પ્રદૂષણ નિયંત્રણ બોર્ડના ચેરમેન, ગુજરાતના માનનીય પર્યાવરણ મંત્રી શ્રી જગદીશભાઈ વિશ્વકર્મા, ગુજરાત પ્રદૂષણ નિયંત્રણ બોર્ડના ચેરમેન તેમજ સભ્ય સચિવને પાઠવેલ પત્ર. (તા. ૦૫-૦૩-૨૦૨૨)

- નેપાળ અને ભુતાનમાં ભારતીય રૂપિયામાં ટેક્સટાઈલ નિકાસ કરવા માટેની પ્રક્રિયાઓના સરળીકરણ અંગે ભારત સરકારના માનનીય વાણિજ્ય અને ઉદ્યોગ મંત્રી શ્રી પીયૂષ ગોયલને પાઠવેલ પત્ર. (તા. ૧૦-૦૩-૨૦૨૨)

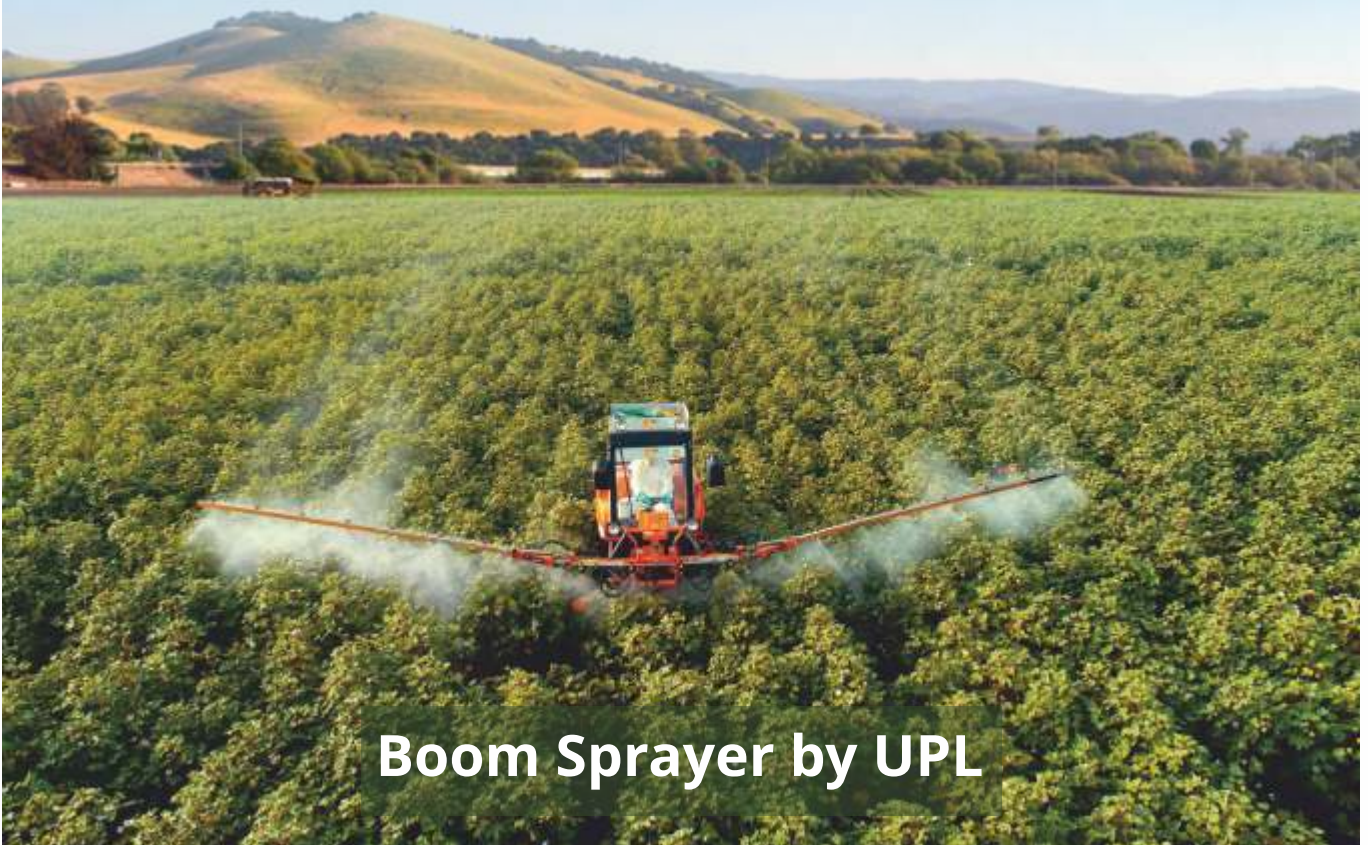
- અમદાવાદ શહેરમાં બપોરે વાહનોના પ્રવેશની છૂટછાટ અંગે



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ફેરવિચારણા કરવા અંગે અમદાવાદના માનનીય પોલીસ કમિશનર શ્રી સંજય શ્રીવાસ્તવને પાઠવેલ રજૂઆત. (તા. ૧૦-૦૩-૨૦૨૨)

- VAT, CST અને એન્ટ્રી ટેક્સ કાયદાઓ અંતર્ગત એન્નેસ્ટી સ્કીમ જાહેર કરવા બાબતે ગુજરાતના માનનીય નાણાં મંત્રી શ્રી કનુભાઈ દેસાઈ, માનનીય મુખ્યમંત્રી શ્રી ભૂપેન્દ્રભાઈ પટેલ અને ગુજરાતના SGST માટેના કમિશનર શ્રી મિલિન્દ તોરવણેને પાઠવેલ પત્ર. (તા. ૧૨-૦૩-૨૦૨૨)
- સોલર પી.વી. મોડ્યુલ્સ બનાવવા માટે PLI સ્કીમનો લાભ લેવા માટે ફરજિયાત SPV બનાવવાની જોગવાઈ દૂર કરવા બાબતે ભારત સરકારના ઊર્જા મંત્રી શ્રી રાજકુમાર સિંહ તેમજ ઊર્જા વિભાગના સચિવશ્રી અને સંયુક્ત સચિવશ્રી (સોલર)ને પાઠવેલ રજૂઆત. (તા. ૧૬-૦૩-૨૦૨૨)
- સ્કૂલ ફી ભરવા માટે ખાનગી સ્કૂલો દ્વારા ફરજિયાત નક્કી કરેલ એપ્લિકેશન થકી જ ફી ભરવાનાં આગ્રહ અંગે ફી રેગ્યુલેટરી કમિટીના સભ્યોને કરેલ રજૂઆત. (તા. ૧૭-૦૩-૨૦૨૨)
- ઉદ્યોગોને ગેસમાંથી લિક્વિડ ઈંધણ પર પરિવર્તિત થવા માટે GPCB માંથી NOC લેવાની જોગવાઈમાંથી મુક્તિ આપતો સર્ક્યુલર બહાર પાડવા ગુજરાત પ્રદૂષણ નિયંત્રણ બોર્ડના ચેરમેન શ્રી આર. બી. બારડને પાઠવેલ રજૂઆત. (તા. ૨૪-૦૩-૨૦૨૨)
- જી.આઈ.ડી.સી.ના ઉદ્યોગકારોને પડતી મુશ્કેલી બાબત ગુજરાતના માનનીય ઉદ્યોગ મંત્રીશ્રી (રાજ્ય કક્ષા) શ્રી જગદીશભાઈ વિશ્વકર્માને મોકલાવેલ પત્ર. (તા. ૨૬-૦૩-૨૦૨૨)
- FCRA કાયદા-૨૦૧૦ અંતર્ગત રજિસ્ટર થયેલ ચેરિટેબલ ટ્રસ્ટ દ્વારા વાર્ષિક રિટર્ન અને રિપોર્ટ ફાઈલ કરવા માટેની સમયમર્યાદા લંબાવવા અંગે ભારત સરકારના માનનીય ગૃહ મંત્રી શ્રી અમિતભાઈ શાહને પાઠવેલ પત્ર. (તા. ૨૬-૦૩-૨૦૨૨)
- GUVNL દ્વારા પાવર સ્ટેગરિંગ કરવાના આકસ્મિક નિર્ણયના કારણે ઉદ્યોગોને પડતી મુશ્કેલીઓ અંગે ગુજરાત ઊર્જા વિકાસ નિગમ લિમિટેડના મેનેજિંગ ડિરેક્ટર શ્રી જે.પી. શિવહરે, IASને પાઠવેલ રજૂઆત. (તા. ૩૦-૦૩-૨૦૨૨)
- મધ્યપ્રદેશની જેમ ગુજરાતમાં પણ માર્શકો એન્ડ સ્મોલ એન્ટરપ્રાઇઝ ઇન્સિલિટેશન કાઉન્સિલના રૂલ્સમાં ફેરફાર કરી એવોર્ડની રકમને મહેસુલી આવક ગણીને તેની વસૂલાત કરવાની મંજૂરી આપવા બાબતે ગુજરાતના માનનીય મુખ્યમંત્રીશ્રી ભૂપેન્દ્રભાઈ પટેલ,

મહેસૂલ મંત્રી શ્રી રાજેન્દ્રભાઈ ત્રિવેદી, ઉદ્યોગ મંત્રી શ્રી જગદીશભાઈ વિશ્વકર્મા, મુખ્ય સચિવ શ્રી પંકજ કુમાર, અધિક મુખ્ય સચિવ શ્રી કમલ દયાની તેમજ ડો. રાજીવકુમાર ગુપ્તા અને જી.આઈ.ડી.સી.ના વાઈસ ચેરમેન અને મેનેજિંગ ડિરેક્ટર શ્રી એમ. થેન્નારસનને મોકલાવેલ રજૂઆત.

(તા.૦૫-૦૪-૨૦૨૨)

- MCA પોર્ટલ ખૂબ જ ધીમી ગતિથી ચાલતું હોવાના કારણે કંપનીઓ અને LLP<sup>TM</sup>ને પડતી મુશ્કેલીઓ બાબતે કેન્દ્ર સરકારનાં માનનીય નાણાં મંત્રી શ્રીમતી નિર્મલા સીતારમનને મોકલાવેલ રજૂઆત. (તા. ૦૬-૦૪-૨૦૨૨)
- પ્રોવિડન્ટ ફંડને લગતી પોલિસીના મુદ્દાઓ બાબતે ભારત સરકારનાં કેન્દ્રીય પ્રોવિડન્ટ ફંડ કમિશનર મિસ નીલમ શમ્મી રાવ, IASને પાઠવેલ રજૂઆત. (તા. ૦૮-૦૪-૨૦૨૨)
- આયાત કરેલા ટિમ્બરને SEZ વિસ્તારમાં પેનલ્ટી ફી ભર્યા વગર fumigate કરવાની મંજૂરી આપવા ભારત સરકારના માનનીય કૃષિ મંત્રી શ્રી નરેન્દ્ર સિંહ તોમરને કરેલ રજૂઆત. (તા. ૧૩-૦૪-૨૦૨૨)
- Hazardous and Other Waste Management Rules-2016 અંતર્ગતના Rule-9ની વચગાળાની પોલિસીને રદ કરવાના આકસ્મિક નિર્ણય અંગે ફેરવિચારણા કરવા બાબતે ભારત સરકારના માનનીય પર્યાવરણ મંત્રી શ્રી ભૂપેન્દ્ર યાદવને પાઠવેલ પત્ર. (તા. ૨૦-૦૪-૨૦૨૨)
- વિવિધ ચેમ્બર ઓફ કોમર્સને ટોકનદરે જમીન આપવા માટેની પોલિસી બનાવવા અંગે ગુજરાત સરકારના મહેસૂલ વિભાગના અધિક મુખ્ય સચિવ શ્રી કમલ દયાની, IASને મોકલાવેલ રજૂઆત. (તા. ૨૧-૦૪-૨૦૨૨)
- ગુજરાતના મસાલા ઉદ્યોગને વધુ વેગ આપવા માટેનાં સૂચનો અંગે ભારતીય સ્પાર્શસ બોર્ડના ચેરમેન શ્રી એ.જી. થનકપ્પનને પાઠવેલ પત્ર. (તા. ૨૫-૦૪-૨૦૨૨)
- e-CoO પ્લેટફોર્મમાં સમસ્યાઓ હોવાથી નિકાસકારોને સર્ટિફિકેટ ઓફ ઓરિજિન ઓનલાઈન મેળવવામાં પડતી મુશ્કેલીઓ અંગે ભારત સરકારના માનનીય વાણિજ્ય અને ઉદ્યોગ મંત્રી શ્રી પીપૂષ ગોયલ, ડાયરેક્ટ જનરલ ઓફ ફોરેન ટ્રેડ શ્રી સંતોષકુમાર સારંગી અને ડેપ્યુટી ડાયરેક્ટ ઓફ ફોરેન ટ્રેડ શ્રી મો.મોઈન અફાકને પાઠવેલ રજૂઆત. (તા. ૨૬-૦૪-૨૦૨૨)

## Congratulations



ચેમ્બરના સિનિયર ઉપપ્રમુખ **શ્રી પથિક પટવારી**ની રીજનલ ડાયરેક્ટ ટેક્સ એડ્વાઈઝરી કમિટી, અમદાવાદમાં નિમણૂક કરવા બદલ ખૂબ ખૂબ અભિનંદન.

ચેમ્બરના સભ્ય **શ્રી ધીરેશ ટી. શાહ**ની રીજનલ ડાયરેક્ટ ટેક્સ એડ્વાઈઝરી કમિટીના સભ્ય તરીકે નિમણૂક થવા બદલ ખૂબ ખૂબ અભિનંદન.



ચેમ્બરની કારોબારી સમિતિના સભ્ય **શ્રી શકી મણિયાર**ની મણિયાર એન્ડ કંપનીને EEPIC INDIA દ્વારા નેશનલ સ્ટાર પર્ફોમર એવોર્ડ ૨૦૧૮-૧૯ સતત ૧૬મા વર્ષે મળેલ તે બદલ ખૂબ ખૂબ અભિનંદન.

ચેમ્બરની કારોબારી સમિતિના સભ્ય **શ્રી હિતેન વસંત**ને DRUCCના સભ્યોમાંથી ZRUCC માટે બિનહરીફ ચૂંટાવા બદલ ખૂબ ખૂબ અભિનંદન.



ચેમ્બરની કારોબારી સમિતિના સભ્ય **શ્રી વી.પી. વેણવને** રાજકોટ ચેમ્બર ઓફ કોમર્સ એન્ડ ઈન્ડસ્ટ્રીના પ્રમુખ તરીકે બિનહરીફ ચૂંટાઈ આવવા બદલ ખૂબ ખૂબ અભિનંદન.

ચેમ્બરના સભ્ય **શ્રી યજ્ઞેશ પંડ્યા**ને આર્ટ અને પ્રિન્ટિંગ ટેકનોલોજી ક્ષેત્રે ઉત્કૃષ્ટ કામગીરી બદલ 'ગુજરાત રત્ન ગૌરવ' એવોર્ડથી સન્માનિત થયા તે બદલ ખૂબ ખૂબ અભિનંદન.



# A Glimpse of Historical Textile Leadership Conclave-2022

## Textile Interactive Meet



The Textile Task Force of Gujarat Chamber of Commerce and Industry successfully organized the **Textile Interactive Meet** and **Textile Leadership Conclave-2022** on 23<sup>rd</sup> April, 2022 at Shree Shakti Convention Centre, Ahmedabad, Gujarat.

In the **Textile Interactive Meet**, 24 leading national and regional associations related to textiles industry participated in the interaction with Smt. Darshana Jardosh, Hon'ble Union Minister of State for Textiles, Shri Jagdish Vishwakarma, Hon'ble Minister of Industries, Govt. of Gujarat and Ms. Roop Rashi Mahapatra IA&AS, Textile Commissioner, Govt. of India.

The interaction saw a dialogue between the Government and Industry on Current Affairs/FTA/Growth Plan/Incentive & Subsidies/Taxation/Cotton Production for Textile

industry among others. A detailed presentation for the purpose was created by the team of Gujarat Chamber of Commerce and Industry with inputs from regional as well as national associations and the same was presented to the Honorable Ministers and Government representatives. The Ministers and Government representatives have assured to look into these matters and help with speedy resolutions.

The participating associations and their leaders appreciated this unprecedented attempt by the Gujarat Chamber of Commerce and Industry to bring various national and regional associations on one platform and present a consolidated set of suggestions and recommendations to the government.

As many as 700 participants from across the verticals such as Ginning, Spinning, Weaving, Process House, Garment manufacturers, Technical Textile and Machinery manufacturers from across the country participated in the conclave.



## Textile Leadership Conclave



The **Textile Leadership Conclave** saw four leaders of the textile industry speak on the success story of their business

groups. Shri Punit Lalbhai (Arvind Group), Shri Rajesh Mandawewala (Welspun Group), Shri Rajendra Agarwal (Donear Group), Shri Mohan Kavrie (Supreme Group) and Shri Rohit Pal (Infililoom) were the speakers at the conclave.

On the occasion, Shri Hemant Shah – President of GCCI said “With many Free Trade Agreements being signed by the government and new PLI schemes, the textile sector of India stands a chance to benefit a lot. And GCCI was extremely happy to have organized this interactive meet and the leadership conclave at the cusp of such a transition for sector”.

Shri Saurin Parikh, Chairman of GCCI Textile Task Force said “GCCI Textile Task Force has been relentlessly working on various levels for the cause of textiles in the state and country at large. And today's event has set a fresh benchmark. I was very happy that despite short notice, leaders from as many as 27 leading national and regional associations of India joined the interaction and conclave”.

In the inauguration session Hon. Minister, Smt. Darshana Jardosh, stated that she and Hon'ble Minister Shri Piyush Goyal Ji are committed to resolve any issues that the industry is suffering and more so if the matter relates to Gujarat. She thanked GCCI for inviting her and giving the opportunity to interact with industrialists.

Hon. Minister Shri Jagdish Vishwakarma remarked that the Technical Textile Industry of Gujarat and India came to the rescue of the world during Pandemic by providing with uninterrupted supply of Masks and PPE Kits. He remarked that Gujarat has the best-in-class infrastructure and presence of diversified industries which makes it a very friendly business state. He invited all the textile entrepreneurs from across India to come forward and invest and the state will fully support them.

Ms. Roop Rashi Mahapatra, IA&AS, Commissioner of Textiles assured to reduce bottlenecks for the industry and smoothen the facilitation processes.



Below mentioned Leading Regional and National Associations remained present for the Textile Interactive Meet and Textile Leadership Conclave-2022:

Sr. No.	Name	Sr. No.	Name
1	AAMEG	15	Southern Gujarat Chamber of Commerce and Industry (SGCCI)
2	Ahmedabad Shuttleless Loom Association	16	Textile Association of India (TAI)
3	Ahmedabad Sutar Mahajan	17	Textile Machinery Manufacturing Association
4	Ahmedabad Textile Processors Association	18	The Bombay Textile Research Association (BTRA)
5	All Gujarat Spinners Association (AGSA)	19	The Clothing Manufacturers Association of India (CMAI)
6	Confederation of Indian Textile Industry (CITI)	20	The Cotton Textiles Export Promotion Council (TEXPROCIL)
7	Cotton Merchants	21	The Gujarat Garment Manufacturing Association (GGMA)
8	Denim Manufacturers Association (DMA)	22	The Synthetic & Art Silk Mills' Research Association (SASMIRA)
9	Indian Technical Textiles Association	23	The Synthetic & Rayon Textiles Export Promotion Council (SRTEPC)
10	Indian Textile Accessories Manufacturers Association	24	Tirupur Exporters' Association
11	Indinon Manufacturer Association of Nonwovens		
12	Jetpur Dyeing & Printing Association		
13	Maskati Mahajan		
14	New Cloth Market Association		



**Smt. Darshana Jardosh**  
Hon'ble Union  
Minister of Textiles  
GOI



**Shri Jagdish Vishwakarma**  
Hon'ble State Minister,  
Govt. of Gujarat



**Ms. Roop Rashi Mahapatra**  
IA & AS  
Commissioner of Textiles  
GOI



**Shri Hemant Shah**  
President  
GCCCI

**Key Take-Aways from Textile Leadership Conclave:**

**1. Shri Rajendra Agarwal, Managing Director, Donear Group**



- One of the most important belief systems is that of fulfilling commitments, which has helped to be where we are.
- Passion and Dedication are two more pillars of our foundation.
- Our scriptures like Ramayana and Mahabharata are equally

adaptable in business management philosophies.

- It is important to keep up with the ever-changing technology. Perseverance pays off.
- Upfront marketing of a product is as important as managing its manufacturing.
- Textile as packaging is an immensely lucrative industry.
- The assumption that you know everything in context to not hiring the right professionals is a grave mistake. Have the right people from the stage of conceiving an idea.

**2. Shri Punit Lalbhai, Executive Director, Arvind Group**



- Profit and growth are extremely important in a business, even if it feels like riding a tiger. Without growth, there is decay.
- Business is a beacon for social growth.
- It sometimes becomes necessary that your business life is your love story because you can only give your life and all of its attention to things you are in love with.

- Technical Textile is the new game changer. Innovation is a necessity. Something new, something different when done earlier than others reap benefits larger than most.
- Trust from all stakeholders is the biggest asset. It needs to be protected and always nurtured further.
- Right people are the key recipe to any success story. Empowering them and giving them the freedom to make decisions treating the company as their own goes a long way in ensuring the strength and success of the company.







- Your vision to attract and employ the three keys above matters the most.

**3. Shri Rajesh Mandawewala, Managing Director, Welspun Group**



- The business begins and ends with customers. Philosophy remains the same-work for them, listen to them and deliver what they want from you.
- We had to begin building the trust factor from scratch when we directly approached retailers, balancing our investment in technologies and market research.

- With the new age of digitization, there is also an advent of the customer caring how the product is made and how it reaches them with regards to sustaining the planet.
- If we blame the Government for all our problems, we are running away from our responsibility.
- Asking the government for help and aid will not change the customer's mindset if they are depleting resources and not delivering consciously.
- We need to be responsible for the communities around us and the resources they offer us.
- New product categories are opportunities waiting for us. It is our role from here to start converting.

**4. Shri Mohan Kavrie, Owner, Supreme Group**



- Business is no longer the club of a privileged few. Money is important, but no longer the driving factor. Anyone with knowledge can enter the field.
- The role of the top man is to take decisions and its responsibilities.

Problems do not solve themselves.

- Micro managing does not reap good results. Empower people and let them do their job. They will deliver much more than you expect.
- Allow people to work and give them the space to make honest mistakes.
- It is sometime necessary that the promoter company take a backseat from management.
- Honesty in business is key. It is at par with the importance of education.

**5. Shri Rohit Pal, Founder and Managing Director, Infiloom India**



- The intersection of Volatility, Uncertainty, Complexity and Ambiguity is present everyday. But this gives us an opportunity in India and its textiles being at an inflexion point.
- As more and more companies exit China, opportunities are immense.

- It is our mantra - rigour, tenacity and discipline.
- Our focus has been on automation, as it is one of the most effective ways to lower costs.
- Focus on supply chain is another important element.
- A business has to be fundamentally sound financially without incentives, which then only speed up the process instead of having to remove initial roadblocks.

Shri Sanjeev Chhajer, Vice President, GCCI in his concluding remarks expressed his sincere gratitude towards the Dignitaries, Speakers and Guests.

Shri Sachin Patel, Secretary, GCCI concluded the conclave with a vote of thanks.

# Indian Pharma - Global Health Care

## Indian Pharmaceutical Industry – Pivoting for the future



**Dr. Viranchi Shah**  
National President  
Indian Drugs Manufacturer's Association

Chairman-Pharma Task Force, Gujarat Chamber of Commerce and Industry

As per a study, on average, at least 3% of the global population is not feeling well at any given point in time. Another study says that just one in twenty adults has had no health problems.

India, the global pharmacy, produces one in every fifth pill consumed globally. The Indian pharmaceutical industry has a track record of being a robust industry, sailing successfully through macroeconomic changes and a volatile environment. Today, not only is the industry self-sufficient in formulations, it is a preferred vendor for essential medicines in over 200 countries. Almost half of the USD 24.4 Billion Indian Pharma exports are to the developed markets like the US and the EU. During the last decade, despite several challenges, the Indian Pharma Industry has consistently grown almost 1.5 times the national GDP growth. The Pharma Industry has set expected to reach a size of USD 130 Billion by 2030 from the current size of about USD 45 Billion. The landscape looks very promising, and the trends are encouraging.

The tailwinds show that the demand growth for



pharmaceuticals is in the green. There is an increased health awareness post covid, a shift in focus from just illness also to wellness and holistic care, increased spend on health and medicines due to the increasing per capita incomes- providing that little excess income in hands of the common man, newer and cheaper technologies that offer early detection of diseases that prompt early-stage intervention and medications, increased spending from the government through initiatives like Pradhan Mantri Jan Arogya Yojna (PMJAY), affordability and access through Pradhan Mantri Bharatiya Janaushadhi Pariyojna (PMBJP).

The Indian pharma industry is known to have benchmarked the costs and compliance globally. India is the most cost-effective manufacturer of pharmaceutical formulations globally. The cost of manufacturing medicines in India is almost 1/3rd to 1/5th the cost of the global average cost of manufacturing. Several factors such as lower manpower costs, better technical skills, reverse engineering skills in APIs, strong ancillary industry, regulatory support and government supports- all of these have contributed.

Gujarat stands out as India's hub. Gujarat produces almost 32% of the National production of pharmaceutical formulations. It contributes to almost 28% of National exports. Not only is Gujarat the leading state, but it also attracts one of the highest new investments in the Pharmaceutical industry. Reportedly more than 200 new units are under commissioning in Gujarat, with almost 40% being in the API sector.

There are ample opportunities for growth in this sector.



## Indian Pharma - Global Health Care

However, entrepreneurs must understand that this sector is very typical and sensitive as it touches the health of a common citizen. Medicines are essential commodities and therefore their prices are regulated. In India, Drugs Price Control Order (DPCO) controls the prices of medicines. It also regulates the trade margins. The marketing practices are also required to be in alignment with the Uniform Code of Pharmaceutical Marketing Practices. This code regulates the way medicines can be promoted to Doctors. These must therefore be considered while making marketing strategies.

The pharmaceutical manufacturing sector is also perhaps one of the most controlled industries. The Drugs & Cosmetics Act is a very important statute that regulates both manufacturing and distribution of drugs. Stringent regulations are laid down for the approval of plants and products. Licensing is a must and highly regulated. Good Manufacturing Practices are mandatory in order to maintain the manufacturing licenses. These require equipment, staff, materials and practices that meet the GMP requirements. The quality of medicines is of paramount importance in this industry. At the same time documentation is equally important. Good documentation, good practices, good plant and GMP, all are necessary to get the plant and product audits cleared. GMP is a passport to start exports and continuous compliance to the current GMP is, therefore, a key qualifying requirement for this industry.

Being fragmented, the market is in a perfect competition state. Cost to build and Cost to operate therefore need to be optimal in order to keep the products competitive. Capex and Opex are important to be controlled while emphasizing quality and promotion.



Supply Chain is very critical for strengthening this industry. Focusing on KSM, Intermediates and APIs is important to enable the Indian formulation industry to flourish. The government has already announced PLI1 and PLI2 under the Atmanirbhar Bharat initiatives. These schemes provide a huge financial support to the champions in the industry. It is most likely that the API industry will get a great boost in India in the coming years, leading India to self-reliance.

India has excelled in small molecules. However, a great opportunity also lies in the large molecules and biologics. Investments in these areas in both API and formulations are likely to yield a greater return in the mid to long run.

Adoption of technology, data analytics, IT and computational sciences offer great value to the industry. A big opportunity exists at the intersection of these technologies with pharmaceutical sciences. These technologies offer ease of scaling up, trust-building through transparency, ease of manufacturing due to reduced human intervention and better costs of production due to automation. The manufacturing industry is likely to be revolutionized with the use of these technologies. New entrepreneurs may consider adopting technologies as soon as possible. The evolution and acceptance of EHR, Telemedicines, Wearables etc will further enhance the growth in Pharma and Healthcare industry.

The next growth wave is likely to be fuelled by innovative ideas and products. R&D is also another vertical that promises growth. Innovative ideas to manufacture, newer drug delivery systems, newer ideas to promote and market – all these are drivers for the future.

The Indian Pharmaceutical industry is one of the most promising industries for the coming decades. Gujarat, currently the leader in this industry, is most likely to grow faster than other states. Entrepreneurial talents, excellent infrastructure, good governance, strong yet industry-friendly regulators, advanced ancillary industries, top-notch academic institutes and a highly evolved and supportive pharma eco-system – all are indicative of this industry growing rapidly in Gujarat. The most important caveat for entrepreneurs is that this is an industry for people with patience and a long-term view. It takes time to grow, but the growth is strong and sustainable.

Come, let us be a part of this success saga that is evolving in India, as the Global Pharmacy and in Gujarat, as our state reinforces its role as India's Pharma Hub.

# Indian Pharma - Global Health Care

## The Indian API Industry



### Mrs. Runal Patel

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- Indian API industry is valued at INR 798 Billion in 2020 and is projected to reach INR 1,307 Billion by 2026, at a CAGR of 8.57%. APIs import grew at an 8.3% CAGR from 2012 to 2019. Bulk drug import, touched Rs. 249 Billion (\$3.43 Billion) in 2019. The abundant supply of low-cost API imports from outside India led to a higher dependency on imports. India's drug and pharmaceutical exports shot up to \$24 Billion in FY21—a growth of 18%.

### Competitive Advantages of Indian API Industry

- China API industry is valued at INR 982 Billion in 2020 and is projected to reach INR 1,431 Billion by 2026, at a CAGR of 6.49%. China, wages have increased considerably higher than those in India since 2007. Labour costs in China more than doubled, whereas the same has declined from 6.1% to 5% in India. Supply chain disruptions in China led various major pharmaceutical countries to reshuffle their API import sources. Countries in the Middle East, Latin America and Africa are inclined towards local formulations and generics. We have a tremendous opportunity to position ourselves as one of the largest API suppliers globally in this background.

### Government Initiatives

- In March-2020, Government announced a Rs 9,940 crore package (\$1.4 billion) for the bulk drugs industry. The Indian government announced a production-linked incentive (PLI-1) scheme on 21 July-2020 aimed at boosting India's bulk drug security. This covered identified Active Pharmaceutical Ingredients/Key Starting Materials/Drug Intermediates. The financial outlay for the said PLI scheme was INR 6,940 cr.
- Aiming to encourage domestic production and exports, the Cabinet also okayed Rs 3,000 crore (\$413 million) outlay over the next five years to boost bulk drug parks and fund standard infrastructure provisions.



- The Union cabinet cleared the second PLI second scheme in June-2021 for the domestic pharmaceutical sector for financial years 2020-21 to 2028-29. The scheme will provide financial incentives on the incremental sales (over Base Year) of pharmaceutical goods and in-vitro diagnostic medical devices to selected applicants based on pre-defined selection criteria.

- Gujarat state government is in constant touch with the union government to bring one of the three bulk drug parks in Gujarat. At Jambusar in Bharuch Dist. Gujarat Govt. is establishing a state a global hub for chemicals and allied industries. "Government is also putting in efforts to overcome three major challenges including availability of quality basic inputs, price of oil and gas, lack of extensive R&D facilities and limitation of world-class infrastructure. Government officials should study and if necessary to adopt the Telangana Government's Hyderabad Pharma City, the world's largest integrated cluster for pharmaceutical industries and Genome Valley, India's First Systematically developed R&D Cluster

- The API Parks scheme, on the other hand, has the objective of enhancing the competitiveness of Indian API industry by providing easy access to common utilities such as steam, waste management, etc. in three selected API Parks. It is reported that the Department of Pharmaceuticals has given the go-ahead to governments of Andhra Pradesh, Himachal Pradesh and Telangana in establishing the API parks. The API parks scheme may not be of much use in reducing the import-dependence and ensuring drug security.

### What we lack with the PLI schemes

- The industry response to these schemes, however, has been lukewarm especially the PLI scheme.

# Indian Pharma - Global Health Care

- Two schemes have some major flaws which may result in much less than the expected outcome in terms of elimination of import-dependence on China. In the antibiotics area, where more than half of the budget for the scheme is allocated, each of the beneficiaries is required to incur a minimum investment of Rs 400 crores. Only large companies can afford investments at this scale. Secondly, the PLI scheme doesn't consider the option of utilising those API manufacturing facilities which are lying idle.

- It requires all likely beneficiaries to make fresh investments in the manufacturing facility, irrespective of whether or not they have the idle capacity to produce the same product. Many firms which used to produce APIs but closed down operations due to cheaper imports from China.

- PLI scheme doesn't have a technology component. Without appropriate technology, API manufacturers in India would not be in a position to beat their Chinese counterparts in pricing.

- Focus of the PLI scheme is on large firms which are not interested in the manufacture of APIs, therefore, government have to introduce SME focused PLI Include in the PLI guidelines some assurance that in the event of destructive moves by Chinese exporters, the Indian Government will respond appropriately to neutralize the price difference.

## Key challenges faced by API industries

- During the last ten years, from 2009 to 2018, the share of China in the global export of formulations has grown at a compound annual growth rate of 15% as compared to 11% in India.

- While the share of India in global exports of formulations doubled during this period to reach 3.6%, the share of



China increased three times and reached 1.2%. China has managed to export more than one-third of its exports to the regulated markets of EU and North America, where the regulations are most stringent. The share of these destinations in China's exports increased from 19% to 36% during the same period. This shows that after placing its foot firmly in APIs, China is focusing on formulations.

- The only advantage that Indian API manufacturers have is in the cost of labour. There are four key areas where Chinese firms have an edge over Indian firms – the cost of raw materials, cost of electricity, cost of steam and effluent treatment and size of operations. As a result, the import of APIs is 35-40 per cent cheaper as compared to the cost of indigenously produced APIs. It is not possible to overcome some of the disadvantages India is having like the size of operations.

- It is pertinent to note that from a commercial perspective, India will need to match the prices offered by Chinese companies. For this, India will need to invest phenomenally high in API manufacturing so that the buyers of Chinese APIs from around the world move towards India. In this context, a suggestion was made to include in the PLI guidelines some assurance that in the event of predatory moves by Chinese exporters, the Indian Government will respond appropriately to neutralise the price difference. Unfortunately, there is no mention of such a proactive measure yet. Such measure would surely give some degree of confidence for the continuation of business.

## Remedies to promote the API Sector

- Production of APIs and intermediates from wasted vegetables and food grains need to be explored as tonnes of vegetables and grains are wasted in India.



## Indian Pharma - Global Health Care



- Like the process technology developed at the University of Calicut for the production of Penicillin from waste fruits shows that the cost of production can be reduced by one-third as compared to conventional fermentation technologies.

- Such technologies developed at our academic institutions need to be identified and assimilated to API manufacturing efforts.

- Unless the public sector enterprises and laboratories are integrated into the strategy, the objective of reducing import dependence on China may remain a distant dream. Firm which has unused API manufacturing capacity to invest afresh for creation of new additional capacity. More than 30 firms including Biocon, Torrent, Alembic, Hindustan Antibiotics Ltd (HAL) and Indian Drugs and Pharmaceuticals Ltd (IDPL), Southern Petrochemical Industries Corporation, JK that have wound up production of fermentation-based APIs. Government have to encourage such industries to start the production of fermentation-based APIs

- Small and Medium Enterprises (SME) have an important role, especially in the production of APIs reported that they account for 70-80% of the APIs produced in India in terms of quantity. Government have to support and encourage SMEs with various incentives.

- SMEs are producing more capital-intensive segment of the pharma industry. ➤ Large Industries production of APIs, is largely for captive consumption. The SMEs, which are not in a position to establish brands, focus on APIs. The government should consider reducing import duties for machineries especially for API manufacturing. The API Parks scheme may help in reducing the cost of inputs like electricity and steam and the cost of effluent treatment.

- Public Sector Enterprises such as HAL and IDPL have huge capacities for the production of APIs which are kept idle. Instead of treating PSEs as a liability, they need to be strategically utilised. It comes out that API dependence can only be eliminated with the involvement of PSEs unless the Government is willing to whip the private sector.

- Only technology can compensate for the disadvantages and make the production of APIs a profitable business.

Unless the formulations segment is well taken care of, it may also face the fate of the API industry and the 'Pharmacy of the World' tag may become a thing of the past. India is importing 70% to 80% APIs & intermediates from China. India will need to match the prices offered by Chinese companies. India will need to invest phenomenally high in API manufacturing so that the buyers of Chinese APIs move towards India from around the world. All in all, though the Government has issued the schemes in line with the objective of Atma Nirbhar Bharat and industry players are opting for the same, some of the factors that cannot be ignored are, the pricing of API in the hands of Indian manufacturers, market realizable value of formulations/API, demand in various geographies including local demand, logistics costs, etc. Collectively, the economic circumstances need to enable the investors and players to develop a positive value proposition for manufacturing and expansion in India. It is a continuous journey and proactive steps on the part of policy makers will help the API manufacturing industry to revive and shine. No doubt the scheme provides the pharma industry with a unique opportunity to participate in the government's visions of self-reliant India and become competitive in the global market. But still more government attention is required.



# Indian Pharma - Global Health Care

## Using Trademark for Creating Brand Value



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Facing a problem to find place amongst the other displayed products for sale in the market? If yes, then adopt a trademark. Trademark is a symbol that is used as an identifier of a business. Trademark differentiate the goods of one person from those of others and prevent confusion.

The existence of a trademark allows an enterprise to be different from its competitors and places awareness and dependability. Trademark has now become one of the most valuable business assets and exceeds the value of a physical business asset. A trademark plays a pivotal role. Consumers are more attracted by trademarks. Trademark helps to make the product appealing which add to the commercial value of a product and increases its marketability and financial viability which eventually culminate to growth of the company. In case, the trademark is registered then the owner is granted exclusive right to use and a statutory protection against misuse by third parties.

Trademark plays crucial role in pharmaceutical industry where the mistake of identity of product has far serious consequences. Infact, section 17-B is inserted in Drugs and Cosmetics Act, 1940 which inter alia indicates that an imitation or resemblance of another drug in a manner likely to deceive will be treated as spurious drug. The Hon'ble High Court of Delhi has even directed the Drug Authority to demand from the applicants who seek drug approvals to submit a search report issued by the Trademarks Authorities prior to giving them drug approval to avoid confusion. The various Courts are taking serious note of infringement of trademark and taking stern actions against the wrong doers who sometime are unwary of trademark law.

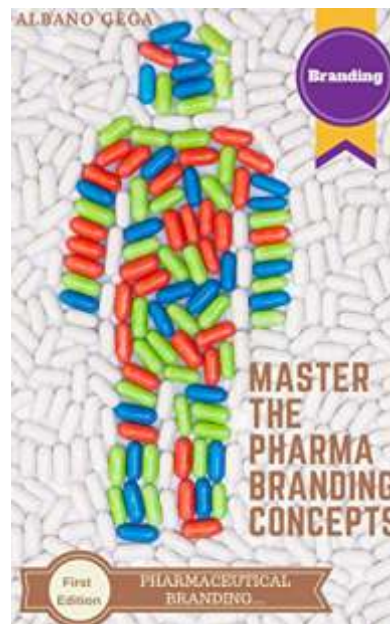
The use of trademark without proper search and registration has double whammy. The company run the risk of having the mark infringed by another company including

competitor. The trademark you created may already be in existence and you could be accidentally infringing the mark of other company and not knowing it.

Therefore, as a convention, before launching a new pharmaceutical drug, companies ought to perform a trademark search and file new application to assure that the trademark is not registered and used by anyone. The focus on choosing right trademark and registration of the same can save unwarranted litigation and can lead to never ending growth of companies.

A connection between the consumers and trademarks depends on the image of the trademark. Trademarks are a healthy tool of marketing to promote trademarks that are involved in the buying and selling of various goods and services. These tools can be used to accelerate financial advancement of the companies. Therefore, trademarks and products are inseparable. A good trademark can result in good business for the company whilst providing legal protection for the trademark in question. The rights of each owner of a business can be secured with the help of registered trademarks and can also be protected in case of infringement or exploitation. Consumers today associate every popular trademark and place their reliance on a particular company. This does not help the business of the

company which is providing the goods but also helps the consumer make a sound decision of what they want to purchase and more importantly from which trademark. It also plays an important role in increasing awareness among the public and places reliability and credibility on it. The right to own a trademark is available to every owner of a business or an enterprise.



# Indian Pharma - Global Health Care

## Private Equity's Role in Indian SME Pharma Sector



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For Every entity to survive and grow in the competitive environment in today's Scenario is capital for growth of organization.

Capital is necessary for every organization to survive and expand its organic, inorganic and exponential business growth. Conventional methods of raising large capital involves Debt and Equity through retail Investors. Both the methods of raising finance has their own drawbacks like Debt involves high risk as fix amount has to be paid even if organization earns no profit or when the payback period of project is longer.

Whereas raising Finance from retail investors involves a lot of compliances of stock exchanges to be followed, which puts a large strain on administration of such business. In such a dilemma Private Equity/HNI (i.e. High Net worth Investors) emerges as an alternative for raising finance for the business entities, It involves raising equity from Institutional investors and Accredited investors, who have abundance of capital and are willing to invest in the organization considering its future growth. Raising finance from such Investors would not comply organization to be listed on any Stock Exchange and also it would not be in form of debt which reduces entity's exposure to risk.

One of major industries which attract such investors is Pharmaceutical Industry. The Indian pharmaceutical industry is the world's 3rd largest by volume and 14th largest in terms of value. India is largest provider of generic drugs globally, Indian Pharma supplies over 50% of global demand of vaccines. Serum Institute of India (SII) is largest vaccine manufacturer in the world. All these features places Indian pharma companies as one of highly attractive investment opportunities.

**Ease of doing business has given impetus to production on India and even the worldwide scenario is favourable for**

### Indian Pharmaceutical Industry.

The COVID-19 Pandemic has created a necessity of needed health infrastructure in the country and rising health awareness among people is creating a high demand for medicines and other pharma products. Also as Indian Pharma companies are largest generic drug producers, these generic drugs are exported to developing economies in Africa and other nations as the cost at which such drugs are provided are much cheaper than actual patented drugs.

### THE FUTURE BELONGS TO BUSINESSES THAT CAN EVOLVE

Experts believe that resilience and robustness are key elements for the survival of businesses in a constantly changing environment.

For the Inspection of quality standards of Indian Pharma drugs, tight scrutiny was conducted by US Food and Drug Administration (USFDA) since 2009. This has played a major role in pushing the industry to continuously invest in upgrading quality standards on US generics compliance to emerge as a 'high quality reliable' supplier of medicines to the world.

Gujarat leads India in pharmaceuticals and enjoys the share between 35% and 46% of the national share in pharmaceutical production over the last two decades. Ahmedabad and Vadodara are leaders in the production of generics while Ankleshwar and Vapi produce much of India's bulk drugs. Major Pharma giants like Sun Pharma, Zydus, Cadila and Torrent Pharma have their operations in Gujarat. Also, Gujarat is home to a large SME/MSME sector in Pharmaceutical Industry. Due to contribution of all the players Gujarat accounts for about 40% of all Pharmaceutical production of country.

Gujarat is preferred by many pharma companies due to various factors like having a huge coastline providing connectivity to western countries, better infrastructure for pharma sector and schemes/incentives of government making Gujarat a very attractive option for pharma companies to start their operations.

In the next decade, it is expected for Indian pharma industry to grow at a compounded annual growth rate (CAGR) of 12% to reach at US\$130 Bn by 2030 from US\$41.7 Bn in 2020. Though the pharmaceutical industry has grown



# Indian Pharma - Global Health Care

at a CAGR of approx. 13% over the two decades, in the last decade, the CAGR has been 8.5% and it has currently been 6.2% over the past five years. This growth shall be driven by growing domestic market and emerging foreign markets for exports.

With increased pricing pressure and increased competition in the generic drugs the current portfolio of products is expected to further extend this divide. While the global formulations trade value is about US\$652 billion (2019), India's share of exports in the global trade was only about 2.5%. The global pharmaceutical trade is expected to reach a size of US\$1-1.3 trillion by 2030, the ambition is to garner a global share of 6-7% by value to attain a size of US\$73 billion.

For, Industry to reach its full potential and achieve its set targets it requires initiative and contribution of all the stakeholders. The Entrepreneurs are considered driving force for growth of any industry. The Entrepreneurs are backed by the Private equity investors who believe in vision of such person and provide him capital to expand the operations of business. The Private investors have emerged as important source of capital for the industry. Private Equity (PE)/Venture Capital (VC) investments in pharmaceutical companies have grown by more than 3.5 times in 2020 and crossed \$1 billion to touch \$1.69 billion during January to September, 2020.

The Pharmaceutical industry enjoys great respect among private investors as it provides the investors good exits. This Confidence of investors/Fund managers helps the pharmaceutical sector to raise funds from various Private Equity investors Some of the major deals reported in 2020 include

1. Carlyle's \$490 million investment in Piramal Phara
2. KKR's \$414 million investment in JB Chemicals
3. Carlyle's \$210 million investment in SeQuent Scientific
4. Chrys Capital's \$132 million investment in Intas Pharmaceuticals
5. Advent International's \$128 million in RA Chem Pharma.

It can be observed that private investors are investing heavily in pharma sector considering the growth prospects and also the reputation of pharma sector to provide better exits for private investors' boosts confidence leading to mutual benefit of investors and the industry.

However, there has always been a conception that only giants of industry are able to raise funds from private equity investors. Recent developments in pharma sector show

that even MSME's/SME's having a clear vision and a sustainable business plan are able to raise investments through private investors which would act as fuel in growth of the organization on a large scale globally. Also, Pharma industry requires a high Capital Expenditure and has a lot of costs which have a very high gestation period like Patent registration, Research and Development (R&D) costs, Marketing costs, Product registration costs in foreign/Local markets (i.e. Costs incurred to obtain approval from drug regulator of the market stating that the drugs fulfill all the criteria's to release that in such market. E.g. USFDA in USA or DCGI in India). These costs have a very high gestation period (i.e. the time period of recovery of the costs is generally high and have to be amortized periodically). In a scenario involving such high investments raising funds through debt Raises Company's exposure to risk as very high amount of finance cost has to be incurred even before/at initial stages of operations of business.

This shows that method of raising finance is an important consideration in deriving organization's sustainability plan. This can be explained by following table.

Turnover	Capex Required	Method of raising finance
Upto 50 crore	Upto 10 crores	Debt from Bank/Financial Institutions/SIDBI
Between 50 crore to 100 crore	Between 10 Crores to 30 crores	Partial debt and equity from Angel Investors/HNI investors
Above 100 crore	Above 30 crores	Partial Debt from banks and equity from <b>Private Equity investors.</b>

However the suggestions of raising finance provided above is illustrative. Company/organization may formulate a fund raising plan meeting its requirements. Considering the above situation as the industry requires high capital expenditure and the costs incurred for organic, inorganic and exponential business growth which have a longer payback period, in such situations debt is not the best alternative for the business as it requires fixed payments even in case of inadequate profit, So it is better for organization to diversify its equity holdings among Private Equity/HNI to achieve organic, inorganic or exponential business growth.

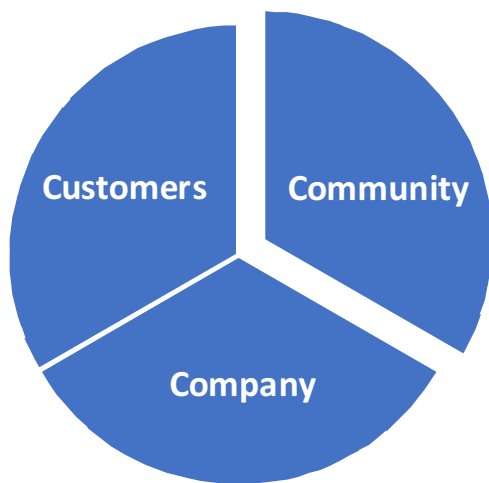
# Indian Pharma - Global Health Care

## Creating Value through Pharma Marketing

The definition of value creation is **giving something valuable to receive something else that's more valuable to you**. This definition is broad and captures both costs and benefits. Value Creation, goes beyond tangible values like business & mkt share, to more intangible value creation of image, loyalty & identity

The very purpose of marketing is to drive organization in adding value to Customers, Company & Community i.e. Adding Value to become more Valuable

To create the right volume of **customers** willing to pay for a good or service in a way that will ensure the long-term profitability of the **company** and in a way creating and sustaining a healthy **community**.



### Value Creation with respect to Pharmaceutical Industry

Traditionally, Pharma has relied on 'science' and 'product innovation' as the primary focus for the value addition...however this may not be enough.

Actually, those receiving the product or service—customers—are usually the ones that define 'value' and each customer will likely to have his own definition of a value.

In pharma, this gets further complicated because one of the many challenges is the definition of 'customer' and if it is difficult to identify who is the customer – Medical representative (internal customer), Medical Fraternity,



Patient community or the Channel Partners.

This seemingly simple question becomes to answer given the diverse and significant number of stakeholders involved, besides the core customer - the patient and that too, may not always be the primary focus.

Eg: A hospital may see payers or insurers as a key customer or even the physicians, surgeons and consultants that provide health care delivery as customers.

### Value Creation in Pharma Marketing & Business

#### 1. Creating value for end customers; For Doctors, Patients & Channel Partners

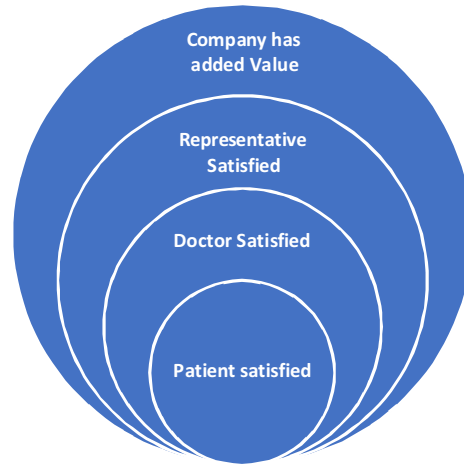
Purpose is to create an element of customer loyalty across complete chain, through superior quality prescription/purchase experience and thus driving at creating a brand value.

This would ask for unique product differentiation & innovation to ensure increase in Uses, Usage & Users, at the same time ensuring retail availability. Increasing efforts to enhance customer gains & reducing customer pains. Making product available across length & breadth of distribution channel partners.

Retention of loyalty by improving emotional experience & increase experience satisfaction, with an aim to multiply users & create barriers to product switching.

With set of promotional tools & media relevant to ethical pharmaceutical marketing, over a period of time, creating a

# Indian Pharma - Global Health Care



sense of identity & relevance with customers & indications. Moreover, this complexity increases with medical representatives becoming the only major contact point of communication with 'said customers'. Bringing into focus the quality of Attitude, Skill & Knowledge of the frontline.

## 2. Creating a Business Value – Employees & Shareholders

To create a sustainable value to customers, the organization needs to manage & maintain a robust business model focusing on volume growth, profitability & productivity.

It has always remained a 'tight rope walk' balancing between market expansion vs cost optimization, premium pricing vs market penetration, increasing manpower efficiency vs market coverage.

With a need for correct product – customer fitment, efficient utilization of promotional input & media trying to maximise 'voice of share', reducing cost of purchases with purpose to increase margins.

## 3. Creating value for Community & Patients

Beyond the tangible value creation, the long term purpose would be to create a wholistic picture taking into account both tangible & intangible values.

A commitment to environmental health through ethical sourcing creating sense of trust & reliability.

A commitment to economic prosperity with ethical governance & tax contributions

A commitment to Social & secular balance increasing diversity & inclusiveness, contributing to social welfare.

## At the end, It is all about Value Chain

In pharma marketing role we tend to forget that the Doctor treating patients, very goal is (even if he charges..) to provide a better clinical outcome for his patients.

We tend to miss out the very focal point – Patients

By filling the gap of unmet need or patient benefit through differentiated product or service – company can achieve a better relationship with medical fraternity, as the company will position themselves as real partners in driving a common objective of giving better solutions to patients.

Satisfied patients satisfy doctors and who in turn rapport well with medical representative. A satisfied & motivated representative is certain to collaborate and spread the solution.

This - actually is the purpose of value creation. By doing so, all stakeholders become purposeful.



# Mastering Instagram



**Dr. Falguni Vasavada**  
Professor, Marketing,  
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Instagram started as a photo sharing application but today it is much more than just that! In the world of social media, Instagram is a visual platform which means that the content and conversations that get published on this medium needs to be visually stunning. Today, Instagram is a photo and video publishing platform and has various surfaces to create content and engagement. The different surfaces of Instagram available to any individual or business to create content and publish are:

- 1. Carousel Posts**—these are timeline picture posts with captions and hashtags. Businesses and individuals should use this feature to post photos and explain the context behind the pictures through text captions. Using related hashtags with caption increases your post reach to interested users. For e.g., a start-up business into apparels can use this feature to promote the launch of the new collection or to give styling ideas using their clothes.
- 2. Instagram Stories**—this is more like a on the go feature where individuals and businesses can share the ongoing activities or give a glimpse of what's happening in their lives to their audiences. For e.g., a hospital celebrating a blood donation drive can keep clicking pictures and short video clips during the event and share it on stories along with tagging the hospital and using the right hashtags. This feature gives a personal level touch to your audience and increases their involvement in the brand.
- 3. Instagram Live**—this is where businesses can go live real time doing video streaming of important activities going on or an important event. Going live would make your physical event virtually reach to thousands of people. Viewers can comment or ask questions in a live and one can also bring in guests from audience to join the live. For e.g., a college can go live during the convocation ceremony and enhance engagement.

**4. Instagram Videos**—IGTV or Instagram Videos are longer duration videos that can be uploaded as content by individuals and businesses. These are more serious topics or discussions that can be released using this feature on your page. For e.g., media handles can upload interviews taken by them of political leaders or business leaders. These are long duration and hence may not give you huge traction but interested people will surely engage and hence it gives a lot of credibility!



**5. Instagram Reels**—the latest feature launched by Instagram is reels which is short 60 seconds video where you can create content very creatively using trending music, transitions, memes and much more. Reels are 15 or 30 or 60 seconds and hence have a better reach as compared to longer duration videos. Brands today spend a lot of time creating reels related to their business. For e.g., a financial planning firm can use reels to simplify finance for beginners or a law firm can educate their audience via reels.

## How does one organically enhance reach on Instagram?

Well, it is lot of hard work and there is no magic Your audience grows on content and conversations and nothing else. Overnight you cannot become a public figure on this platform. Some tips to grow on Instagram are:

- Be regular in uploading content and maintain consistency.
- Be authentic and genuine in your content.
- Content is important but conversations are equally important.
- Interact with your audience using “Ask me anything” or “posing questions” in your caption or going live.
- Be creative in your content creation and use all features available on the platform.

Instagram is a lucrative platform to build your personal brand as well as your business. It promises two-way communication and engagement. Use it wisely by understanding what your audience relates to. Keep an eye on the audience response and see what kind of content gets you a higher and better engagement. Do your research well! The golden rule this is an alive platform so stay active and consistent and you will soon master it!

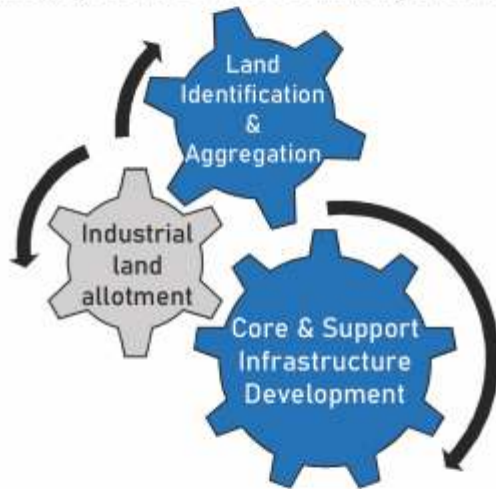


**Shri Bhupendra Patel**  
Hon'ble Chief Minister, Gujarat



**Shri. Jagdish Vishwakarma**  
(Panchal),  
Hon'ble State Minister, Gujarat

- GIDC is the nodal agency of Government of Gujarat for providing industrial backbone to the state
- GIDC identifies and develops locations suited for industrial purposes
- Provides quality industrial infrastructure with ease, quick and transparent delivery mechanism at competitive pricing
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- Reasonable allotment price with flexible payment options
- All applications and approvals are now online



**Women Industrial Park**



**Country-specific Industrial Township**



**Multilevel Sheds (Plug-&-Play)**



**Special Investment Regions**



**MSME Industrial Park**

#### Online Applications

- Land Allotment
- Lease Deed
- 2(r) permission
- Time Limit Extension
- Transfer
- Sub Division
- Amalgamation
- Sublet
- Water Connection
- Drainage Connection
- Plan Approval
- Plinth Check
- Building Completion
- Site Inspection



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A Government of Gujarat Undertaking

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યોગેશ પરીખ  
ચેરમેન  
એન્વાયરનમેન્ટ કમિટી  
GCCI

પર્યાવરણના કાયદા હાલના સંજોગોમાં ઘણા બધા કઠિન અને એચીવ થઈ શકે તેમ નથી અને કાયદાનું પાલન શક્ય ના હોઈ તેને વ્યવસ્થિત ટેકનિકલ સ્વરૂપે પ્રાધન્ય આપવું જોઈએ.

વારંવાર કાયદાનો સહારો લેવાની અને આ અંગે વારંવાર ઉદ્યોગો બંધ કરાવવા અને ફરી તેનો કોઈ ઉકેલ ના આવે તો તેને ફરી શરૂ કરવાની પ્રક્રિયા આપણે શું બંધ ના કરી શકીએ.

આ કાયદાના અમલ અને તેનાં ઉકેલ માટેની ભાવના રહેલી હોય તો તે શક્ય છે, પરંતુ બીજાને ચાલે છે તો મને પણ ચાલવા દો આ પ્રથા ઉપર કામ ના થઈ શકે.

પર્યાવરણના Normsમાં સૌથી મુશ્કેલ પરિસ્થિતિ હોય તો તે High TDS છે અને એનો એકમાત્ર ઉપાય દરિયો છે તો દરેક ઉદ્યોગને સરળ ઉપાય તરીકે સરકાર સાથે રહી આ સમસ્યાનો ઉકેલ આવે તો ખરેખર બધાં માટે આશીર્વાદરૂપ સમસ્યાનો ઉકેલ આવશે આથી સરકારશ્રીએ કાયદાની મર્યાદામાં રહીને યોગ્ય ટેકનિકલ તજજ્ઞોના ઉકેલના નિષ્કર્ષ બાદ યોગ્ય નિર્ણય લેવો જોઈએ.

ઉપરોક્ત સમસ્યા માટે સરકારશ્રી આ અંગેનો ખર્ચ ઉઠાવી તેનો નિકાલ કરી શકે છે અને આ તમામ ખર્ચ પર્યાવરણ સેસ દ્વારા મેળવી લેવો જોઈએ. આનાથી ઉદ્યોગો પણ કાર્યરત રહે અને સમસ્યાનું નિરાકરણ પણ થાય.

GPCB ચેરમેનશ્રી બારડ સાહેબ સાથે Open House મિટિંગમાં પર્યાવરણને લગતા પ્રશ્નો માટે વિગતવાર ચર્ચા-વિચારણા થઈ અને



એમણે ઘણા બધા પ્રશ્નો શાંતિથી સાંભળ્યા અને યોગ્ય નિવારણ કરવાની બાંહેધરી આપી. ચેરમેનશ્રીની ઉપસ્થિતિમાં GCCI દ્વારા મુખ્ય નીચેના મુદ્દાઓ ઉપર ચર્ચા કરવામાં આવી.

- (૧) EDC અને BU Guarantee બંનેનું ભારણ ઉદ્યોગો ઉપર નાખવું જોઈએ નહીં.
  - (૨) FDS પેરામીટર Consentમાંથી કાઢી નાખવું જોઈએ.
  - (૩) રિજીયોનલ લેવલે દર મહિને GPCBની એક મિટિંગ હોવી જોઈએ.
  - (૪) Rule-9ની પરમિશન ત્વરિત આપવી જોઈએ.
  - (૫) Deep-Sea Discharge લાઈન માટે સરકાર સાથે સંકલન કરી તાત્કાલિક પ્રોજેક્ટ અમલમાં લાવવો જોઈએ.
  - (૬) ક્લોઝર ઓર્ડરમાં સમયમર્યાદાને ધ્યાનમાં રાખી આપવામાં આવે.
  - (૭) આગનો બનાવ બને ત્યારે સફાઈ માટે પાવર જોઈતો હોય તો તરત પાવર કનેક્શન કાપવાનો ઓર્ડર આપવો જોઈએ નહીં.
  - (૮) પોલિસી બનાવતી વખતે ઉદ્યોગોના પ્રતિનિધિને સાથે રાખવા જોઈએ, જેથી તેના અમલ માટે સુવિધા રહે.
- આ માટે કમિટીમાં GCCIના પ્રતિનિધિની નિમણૂક કરવી જોઈએ.
- (૯) જે CETP Norms active કરી શકે છે તેમને સ્વૈચ્છિક રીતે ઉદ્યોગો ચાલવા દેવા જોઈએ. વધારાનાં રિકન્સ્ટ્રક્શન હટાવી લેવાં જોઈએ.

(૧૦) ઉદ્યોગોની પરવાનગી માટે ખૂબ લાંબો સમય લાગે છે અને એનાં કારણે યોગ્ય સમયે ઉદ્યોગકારો ઉત્પાદન કરી શકતા નથી. આ સમય મર્યાદામાં ઘટાડો થવો જોઈએ અને ટૂંક સમયમાં પરમિશન મળવી જોઈએ.

ઉપરોક્ત વિગતોનું ચોક્કસ નિરાકરણ લાવવાની બાંધધરી ચેરમેનશ્રીએ આપેલ છે.

આ અંગે GCCI તેમનો ખૂબ ખૂબ આભાર માને છે.

# Is Will Registration is Mandatory ?



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## ૧. પ્રાસ્તાવિક

જ્યા કોઈ વ્યક્તિએ વીલ બનાવ્યું હોય અને આ વીલ રજિસ્ટર કરાવ્યું ના હોય કે નોટરી સમક્ષ રજિસ્ટર કરેલ ન હોય અને આવું વીલ સાદા કાગળ ઉપર જ હોય અને તેમાં તેની સ્થાવર તેમજ જંગમ મિલકતનો નિકાલ કેવી રીતે કરવો તેની સ્પષ્ટ સૂચના આપવામાં આવી હોય તો વીલના આધારે તેના વારસદારો જ્યારે સરકારી, અર્ધસરકારી કે પ્રાઈવેટ કરવામાં આવ્યું નથી/નોટરી સમક્ષ નોંધવામાં આવ્યું નથી ત્યારે આ વીલ કાયદેસર ના ગણાય અને આ વીલના આધારે કોઈ કાર્યવાહી કરવામાં આવશે નહીં.

શું બધાં વીલ રજિસ્ટ્રાર કે નોટરી સમક્ષ નોંધાવવા જરૂરી છે ? સાદું વીલ જે સ્ટેમ્પ પેપર ઉપર બનાવવામાં આવ્યું ન હોય કે રજિસ્ટ્રાર કે નોટરી સમક્ષ નોંધવામાં આવ્યું ન હોય તો આવું વીલ કાયદેસર નથી? આ અંગેની સમજ આ આર્ટિકલમાં આપવામાં આવી છે.

## વીલની વ્યાખ્યા

વીલની વ્યાખ્યા ઈન્ડિયન સક્સેશન એક્ટ-૧૯૨૫ની કલમ-૨ (એચ)માં આપવામાં આવી છે તે મુજબ વીલ (વસિયતનામું) એટલે કે વીલ બનાવનાર (Testator)ની ઈચ્છાની કાયદેસરની જાહેરો જે તેની મિલકતના સંદર્ભમાં કરવામાં આવી હોય અને આ જાહેરાતનો અમલ તેના મૃત્યુ બાદ કરવાનો હોય.

## ૨. વીલ સ્ટેમ્પ પેપર ઉપર જ હોવું જરૂરી છે?

વીલ સ્ટેમ્પ પેપર ઉપર બનાવવું ફરજિયાત છે?

ના, વીલ બનાવવા માટે કોઈ સ્ટેમ્પ પેપરની જરૂર નથી. ગુજરાત સ્ટેમ્પ એક્ટમાં પણ જુદા જુદા દસ્તાવેજો જેમ કે ભાગીદારી, સોગંદનામું વગેરે માટે જે સ્ટેમ્પડ્યૂટી નિર્ધારિત કરવામાં આવી છે તે શેડ્યૂલ પણ વીલ અંગે જોગવાઈ કરવામાં આવેલ નથી.

સાદા કાગળ ઉપર પણ વીલ થઈ શકે અને બે લીટીમાં પણ વીલ થઈ શકે જેમ કે મારી તમામ સ્થાવર તેમજ જંગમ મિલકત મારા મૃત્યુ વખતે મારી પત્ની હયાત હોયતો મારી પત્નીને આપવી અને મારી પત્ની હયાત ના હોયતો મારા પુત્રો તેમજ પુત્રીઓ વચ્ચે સરખા ભાગે વહેંચવી. આમ, વીલ માટે કોઈ કાયદાકીય ભાષાની પણ જરૂર નથી.



## ૩. વીલમાં સાક્ષીનું મહત્ત્વ શું છે?

વીલમાં સાક્ષીનું મહત્ત્વ ખૂબ જ અગત્યનું અને જરૂરી છે. વીલમાં બે સાક્ષી હોવા જરૂરી છે. વીલમાં સાક્ષી તરીકે સહી કરનારે વીલમાં શું વિગત લખી છે તે સાક્ષીઓએ જાણવી જરૂરી નથી. વીલ બનાવનારની હાજરીમાં તેની સમક્ષ સાક્ષીઓએ સહી કરવી જરૂરી છે. આમ, જ્યારે આ વીલને કોર્ટમાં ચેલેન્જ કરવામાં આવે ત્યારે સાક્ષીઓ રૂબરૂ હાજર થઈ જણાવી શકે કે વીલ બનાવનારે આ વીલમાં તેમની હાજરીમાં સહી કરેલી અને તેઓએ વીલ બનાવનારની હાજરીમાં સાક્ષી તરીકે સહી કરેલી.

## ૪. વીલમાં સાક્ષી તરીકે કોની સહી લેવી જોઈએ?

કાયદા મુજબ સગીર કે નાદાર, માનસિક અસ્થિર વ્યક્તિની સહી વીલમાં સાક્ષી તરીકે લેવા ઉપર પ્રતિબંધ છે. સામાન્ય રીતે સાક્ષી તરીકે સહી કરનાર વ્યક્તિ વીલ બનાવનાર વ્યક્તિની ઉંમરથી ઓછી ઉંમરની હોવી જોઈએ. જો સાક્ષી તરીકે ડોક્ટર કે એડ્વોકેટ મિત્રની સહી કરવામાં આવે તો વધુ યોગ્ય રહે, કારણ કે જે વ્યક્તિએ વીલમાં સહી કરી તે માનસિક રીતે સ્વસ્થ હતી તે ડોક્ટરથી વધુ સારી રીતે કોઈ સમજ ના શકે અને એડ્વોકેટને કોર્ટના ઓફિસરનો દરજ્જો આપવામાં આવ્યો છે.

## ૫. મિલકત પત્નીના નામે હોય અને મિલકતનો અવેજ પતિએ આપેલ હોય તો વીલ કોણ કરી શકે?

આ સિવાય પણ કોઈ ઈસ્ટ મિત્ર, સગાં સંબંધીની પણ સહી વીલમાં લઈ શકાય. સામાન્ય રીતે વીલથી જે વ્યક્તિને મિલકત મળવાની હોય તેની સહી સાક્ષી તરીકે લેવી હિતાવહ નથી.

જ્યારે કોઈ શપ્સને પૂછવામાં આવે કે તેનું રહેવાનું મકાન/ઓફિસ વગેરે સ્થાવર મિલકત કોના નામે છે ત્યારે તે શપ્સ જણાવે છે કે આ મિલકતમાં મારી પત્નીનું નામ પહેલું છે અને જ્યારે કોઈ શપ્સને પૂછવામાં આવે કે તેનું રહેવાનું મકાન/ઓફિસ વગેરે સ્થાવર મિલકત કોના નામે છે ત્યારે તે શપ્સ જણાવે છે કે આ મિલકત મારી પત્નીનું નામ પહેલું છે અને મારું



નામ બીજું છે તો આ મિલકતના સંદર્ભ માં વીલ કોણ કરી શકે ?

મિલકતનો સાચો માલિક એટલે કે Real owners વીલથી આ મિલકતનો નિકાલ કરી શકે એટલે કે જે વ્યક્તિએ મિલકતનો અવેજ ચૂકવ્યો હોય તે મિલકતનો નિકાલ કરવા માટે સક્ષમ છે. આવા સંજોગોમાં વીલમાં સ્પષ્ટ જોગવાઈ કરવી જોઈએ કે આ મિલકતમાં પ્રથમ નામ મારી પત્નીનું છે પરંતુ આ મિલકતનો અવેજ મેં આપ્યો હોવાથી આ મિલકતનો વીલ દ્વારા હું નિકાલ કરવા માટે કાયદેસર રીતે હકદાર છું.

૬. શું વીલ રજિસ્ટર કરવું કાયદા મુજબ જરૂરી છે?

ધી રજિસ્ટ્રેશન એક્ટ, ૧૯૦૮ની કલમ-૧૮માં કયા દસ્તાવેજો રજિસ્ટર કરવા ફરજિયાત નથી તે અંગેની જોગવાઈ કરવામાં આવી છે, જે નીચે મુજબ છે.

Section-18 in The Registration Act, 1908

18. Documents of which registration is optional.—Any of the following documents may be registered under this Act, namely:—

(a) instruments (other than instruments of gift and wills) which purport or operate to create, declare, assign, limit or extinguish, whether in present or in future, any right, title or interest, whether vested or contingent of a value less than one hundred rupees to or in immovable property;

(b) instruments acknowledging the receipt or payment of any consideration on account of the creation, declaration, assignment, limitation or extinction of any such right, title or interest;

(c) leases of immovable property for any term not exceeding one year and leases exempted under Section-17;

33 [(cc) instruments transferring or assigning any decree or order of a Court or any award when such decree or order or award purports or operates to create, declare, assign, limit or extinguish, whether in present or in future, any right, title or interest, whether vested or contingent of a value

less than one hundred rupees to or in immovable property;]

(d) instruments (other than wills) which purport or operate to create, declare, assign, limit or extinguish any right, title or interest to or in movable property;

(e) wills and

(f) all other documents not required by Section-17 to be registered.

આમ ઉપરોક્ત કલમ-૧૮(ઈ) માં વીલનો સમાવેશ કરવામાં આવેલ નથી. આમ, જો વીલ રજિસ્ટર કરેલ ન હોય તો આ વીલ કાયદેસરનું જ કહેવાય. તે જ રીતે જો વીલ નોટરી સમક્ષ નોંધવામાં આવ્યું ન હોય તો પણ તેની કાયદેસરતોને કોઈ આંચ આવતી નથી. આમ, જો કોઈ વીલ બે દિવસ પહેલાં રજિસ્ટર કરવામાં આવ્યું હોય, ત્યાર પછીના દિવસે એ વીલ રદ કરી નોટરી સમક્ષ નોંધવામાં આવ્યું હોય અને છેલ્લું વીલ સાદા કાગળ ઉપર હોય અને એ પુરવાર થાય કે આ સાદા કાગળ ઉપર બનાવેલ વીલ છેલ્લું વીલ છે તો તે વીલ કાયદેસર કહેવાય અને તે વીલના આધારે અધિકારી/સત્તાધીશ વગેરેએ કાર્યવાહી કરવી જરૂરી છે. જો વીલ અંગે કોઈ શંકા કે સંદેહ હોય ત પૂરતી કાળજી અને સલામતી ધ્યાનમાં રાખીને મિલકતના ટ્રાન્સફરની કાર્યવાહી કરવી જોઈએ અને આ માટે મિલકત ટ્રાન્સફર કરવા આવેલ શપ્સ પાસેથી ફેમિલી ટ્રી એટલે કે કુટુંબના સીધી લીટીના વારસદારની યાદી તેમજ ઈન્ડેમનિટી બોન્ડ લઈને આવી કાર્યવાહી કરવી સલાહ ભરેલ છે.

ઉપરોક્ત વિગત તેમજ કાયદાકીય જોગવાઈને ધ્યાનમાં લેતાં વીલ રજિસ્ટર કરવું કે નોટરી સમક્ષ કરવું ફરજિયાત નથી. જ્યારે વીલ બનાવનારને લાગે કે તેનાં સંતાનો વચ્ચે મિલકત અંગે તકરાર થઈ શકે તેમ છે તો વીલ શક્ય હોય ત્યાં સુધી રજિસ્ટર કરવું. વીલના દરેક પાને વીલ બનાવનાર તેમજ સાક્ષીની આખી કે ટૂંકી સહી કરવી અને છેલ્લા પાનામાં થોડા લખાણ બાદ જ સહીની જોગવાઈ કરવી એટલે કે છેલ્લા પાને થોડુંક લખાણ હોવું જરૂરી છે કે જેથી વીલમાં કોઈ ફેરફાર થઈ ના શકે.

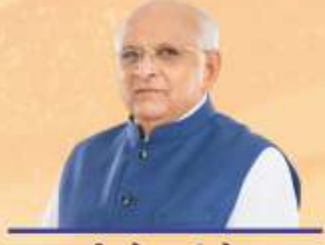






શ્રી નરેન્દ્રભાઈ મોદી  
માન. વડાપ્રધાનશ્રી, ભારત સરકાર

# શ્રી પૃથ્વી શક્તિપીઠ પરિક્રમા



શ્રી ભુપેન્દ્રભાઈ પટેલ  
માન. મુખ્યમંત્રીશ્રી, ગુજરાત રાજ્ય

ભલે પધારો...  
માં અંબાના ધામમાં એક જ સ્થળે વિશ્વભરના  
શ્રી પૃથ્વી શક્તિપીઠના ભવ્ય દર્શન કરી ધન્ય બનીએ...

**પૃથ્વી શક્તિપીઠની પ્રાગટ્ય કથા દર્શાવતો  
ભારતનો સૌથી મોટો લાઈટ એન્ડ સાઉન્ડ શો**

સમય - દરરોજ સાંજે ૭ થી ૭.૪૫ કલાક સુધી • સ્થળ: ગબ્બર તળેટી, અંબાજી



75  
Azadi Ka  
Amrit Mahotsav



**ગુજરાત પવિત્ર યાત્રાધામ વિકાસ બોર્ડ, ગાંધીનગર**

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# Filmmaking



**Nayan Jain**  
Co-Chairman,  
FEME Committee

Filmmaking is the process of making a film in the sense of films intended for extensive theatrical exhibition. Filmmaking involves a number of complex and discrete stage including an initial story, idea or commission, through screenwriting, casting, shooting, sound recording and pre production, editing and screening the finished product before an audience that may result in a film release and an exhibition.

## Film Production consist of 6 Major Stages:

- **Development**—1st Stage in which the ideas for the film are created and the screen play is written.
- **Financing**—for the project has to be sought and obtained.
- **Pre Production**—arrangements and preparations are made for the shoot, such as hiring cast and film crew, selecting locations and/or constructing sets.
- **Production**—the raw footage and other elements for the film are recorded during the film shoot.
- **Post Production** – the images, sound and visual effects of the recorded film are edited and combined into a finished product.
- **Distribution** – the completed film is distributed, marketed and screened in cinemas and/or to home video/OTT platforms.

**Development:-** Producer selects a story, which may come from a book, play, another film, true story, fairy tale, comic book, graphic novel, or an original idea, etc.

Synopsis is prepared

### Step Outline

Treatment—a 20 to 30-page description of the story (which includes its mood and characters)

Dialogues & Stage Direction (contains drawings that help visualize key points) or Scriptwriting

Screenwriter writes a screenplay over a period of several months. The screenwriter may rewrite it several times to



improve dramatization, clarity, structure, characters, dialogue and overall style. However, producers often skip the previous steps and develop submitted screenplays which investors, studios and other interested parties.

The Producer & Screenwriter prepare a film pitch or treatment and present it to potential financiers. They will also pitch the film to actors and directors in order to attach them to the project. Many project fails to move beyond this stage and enter so-called development hell.

Once all parties have met and the deal has been set, the film may proceed into the preproduction period. By this stage, the film should have a clearly defined marketing strategy and target audience.

Analogous to most any business venture, financing of a film project deals with the study of filmmaking as the management and procurement of investments. Film finance aims to price assets based on their risk level and their expected rate of return based upon anticipated profits and protection against losses.

**Preproduction:-** every step of actually creating the film is carefully designed and planned. This is the phase where one would narrow down all the options of the production. It is where all the planning takes place before the camera rolls and sets the overall visions of the project. The production company is created and a production office established. The film is previsualized by the director and may be storyboarded with the help of illustrators and concept artists. A production budget is drawn up to plan expenditures for the film. The nature of the film and the

budget, determine the size and type of crew used during filmmaking.

- **Storyboard Artist** : Creates visual images to help the director and production designer communicate their ideas to the production team.
  - **Director** : is primarily responsible for the storytelling, creative decisions and acting of the film.
  - **Asst. Director (AD)** : manages the shooting schedule and logistics of the production, among other tasks.
  - **Unit Production Manager** : manages the production budget and schedule.
  - **Production Designer** : one who creates the visual conception of the film, working with the art director who manages the art department which makes production sets.
  - **Costume Designer** : creates the clothing for the characters in the film working closely with the actor, as well as other departments.
  - **Casting Director** : finds actors to fill the parts in the scripts. Actors part take in an audition, either live in front of the casting director or in front of camera or multiple camera.
  - **Choreographer** : creates and coordinates the movement and dance—typically for musicals.
  - **Director of Photography (DOP)** : the head of the photography of the entire film, supervises all cinematographers and camera operators.
  - **Production Sound Mixer** : the head of the sound department during the production stage of film making. They record and mix the audio on set—dialogue, presence and sound effects in mono and stereo. They work with the boom operator.
  - **Sound Designer** : creates the aural conception of the film
  - **Composer** : creates new music for the film
- Production:-** the film is created and shot. In this phase it is key to keep planning ahead of the daily shoot.



The primary aim is to stick to the budget and schedule, this requires constant vigilance. More crew will be recruited at this stage, such as the property master, script supervisor, assistance directors, stills photographers, picture editor, sound editors. There are just the most common roles in filmmaking. the production office will be free to create any unique blend of roles to suit the various responsibilities possible during the production of a film.

Communication is key between the location, set, office, production company, distributors and all other parties involved.

**Post Production:-** this stage starts when principal film production ends, but they may overlap. The bulk of post production consists of reviewing the footage and assembling the movie and taking it to the next step that is editing. Here the film is assembled by the film editor. The production sound, dialogue is also edited; music tracks and songs are composed and recorded if a film is sought to have score sound effects and designed and recorded. The computer graphic visual effects are digitally added by an artist. All sound elements are mixed into stems which are then married to picture and the film is fully completed.

**Distribution:-** this is the stage where the film is released to cinemas or other viewing platforms. The film is duplicated as required and distributed to cinemas for exhibition/screening. Press kit, posters, teaser, trailer and other publishing and film is advertised and promoted.

Film distributors usually release a film with a launch party, a red carpet premier, press release, interviews with the press, press preview screenings and film festival screenings. For major films, key personnel are often contractually required to participate in promotional tours.

A film distributor may be contacted at an early stage to assess the likely market and potential financial success of the film.

## Fixed deduction of 1/3 of total consideration for land in construction contracts illegal and unconstitutional - Gujarat High Court



**Nayan Sheth**  
Chairman  
GCCCI Indirect Tax Comm.

Works contracts involving composite supply of goods and services are treated as supply of services under Central/Gujarat Goods and Services Tax Act, 2017 (herein after referred to as "the GST Acts"). Schedule-III to the GST Acts amongst others specify that sale of land is neither a supply of goods nor of services. Thus sale of land is exempt from tax under the GST Acts. The construction contracts involve apart from sales of goods and services also the sale of land. The sale of land therefore is required to be excluded while taxing construction contracts under the GST Acts. The notification fixing fixed percentage of 1/3 of the total consideration as value of land for deduction has been held to be illegal and unconstitutional by Hon. Gujarat High Court in the case of **Munjaal Manishbhai Bhatt v/s Union of India S.C.A. No. 1350 of 2021 decided on 6-5-2022.**

### Facts for the purchase of bungalow

This is a common judgment for 3 writ petitions filed by different litigants. One petitioner had entered in to an agreement with the developer for the purchase of plot of land admeasuring around 1021 square meters and the agreement also encompassed construction of bungalow on the said land. Liability to pay all taxes including GST was of the petitioner. Consideration for the sale of land and for construction of bungalow on land was separately agreed upon between the parties. While according to the petitioner it had liability to pay tax under GST on the consideration for construction of bungalow, the developer by relying upon entry 3(if) of notification no. 11/2017 Central (Rate) read with para 2 of the said notification informed the petitioner that as per the notification it will have liability on the consideration derived by deducting 1/3 from the total consideration consisting of land and bungalow at the rate of 9% + 9% tax. In other words it was conveyed that deduction towards land will not be admissible on actual basis but as per the provisions of para 2 of entry 3(if) of notification no. 11/2017 Central (Rate). Therefore writ petition was filed before Hon. Gujarat High Court.

### Facts relating to plotting scheme

While the other two petitioners were developers who are engaged in the business of selling developed plots. In such type of transactions land is the major value of the total consideration. They filed applications for advance ruling under the Central/Gujarat Goods And Services Tax Act, 2017 (herein after referred to as "the GST Acts"). The advance ruling authority held that even in such transactions deduction towards land is admissible at the rate of 1/3 of the total consideration as per the provisions of the notification. Such ruling being confirmed in appeal, writ petitions were filed before Hon. Gujarat High Court.

### Legislative History and Landmark judgments noted

While arguing on behalf of the writ petitioners the entire history of legislation relating to works contract before and after the 46<sup>th</sup> amendment of the Constitution of India, the Vat Acts and the Service Tax Act were brought to the notice of Hon. Gujarat High Court. Various landmark judgments of Hon. Supreme Court on the issue of works contracts and principles emerging there from were also relied upon.

### Even under GST sales on the principle of accretion

Hon. Gujarat High Court took notice of the legislative history relating to imposition of tax in case of works contract. The court found that before the implementation of GST Acts it was a settled law that in respect of works contracts sale takes place on the principle of accretion. In other words in case of works contracts the property in goods passes to the customer as and when the goods are embedded to the earth or property of the customer. Hon. Gujarat High Court has in no uncertain terms made it clear that the basis for the levy of tax in relation to works contracts under the GST Acts has remained the same as was prevalent before its implementation. The only distinction





according to the court is that in respect of works contracts while earlier for sales of goods Vat was applicable and for the supply of labour Service Tax was levied, under the GST Acts tax is imposed collectively both on supply of goods and services with deduction admissible for the value of land.

#### **Construction without contract exempt**

Adopting the principle of sales in the execution of works contract on the principle of accretion it has been held by Hon. Gujarat High Court that even under the GST Acts tax is attracted on execution of contracts after the contract with the customer. Thus if the construction work is carried out without any contract with any customer then there is no supply in the execution of works contract which can attract tax under the GST Acts.

#### **Sales not of developed land**

The argument canvassed before Hon. High Court was that when in the contract with the customer the value of land and price for construction were separately agreed upon, such value of land is an admissible deduction in view of the fact that as per Schedule-III to the GST Acts sale of land is neither a supply of goods nor of services. The State tried to defend its claim on the ground that the sale was not a sale of simple land but it was a sale of a developed land involving various infrastructure facilities and therefore the provision restricting deduction towards value of land at 1/3 of the total consideration was valid. Such contention has not been accepted by Hon. Gujarat High Court. The court found that the infrastructure facilities were constructed before the contract with the customer was executed and therefore it is held that the transaction did not involve sale of infrastructure facilities in the execution of works contract. The argument that there was a sale of developed land was therefore negated.

#### **Provision of notification contrary to GST Acts**

Taking in to consideration the provisions of section-15 of

the GST Acts determining the value of supply as the transaction value as also the valuation rules, the court held that when the value of land is specifically agreed upon or can be determined on the basis of valuation rules then deduction towards value of land has to be given as agreed upon and determinable from the contract. The provision of the notification ignoring the transaction value of land is therefore held contrary to the provisions of the GST Acts and hence illegal.

#### **Provision discriminatory and hence unconstitutional**

Hon. Gujarat High Court has also held that the provisions of the notification fixing uniform deduction towards value of land in all circumstances is discriminatory and violative of Article-14 of the Constitution. The court has by giving illustration supported its conclusion by pointing out that even if the building to be constructed is the same, if the area of land is different as per the notification the applicable tax would be different. Also the provision providing equal deduction at 1/3 of the total consideration even in a case where the contract is for construction of bungalow and flat is also held as discriminatory because there is involvement of separate land in the contract relating to bungalow while in case of flat there is only undivided share in land and yet deduction for land is given uniformly under both the transactions. The court thus held that the provisions of the notification were violative of Article-14 of the Constitution of India.

#### **Decision of Hon. Gujarat High Court**

Hon. Gujarat High Court has thus concluded that the provision of the notification giving fixed deduction of 1/3 of the total consideration towards value of land in case of construction contracts is contrary to the provisions of the GST Acts and also violative of Article-14 of the Constitution. Hon. Court has however not struck down the provision but held that in case where value of land is separately agreed upon or can be determined based on valuation rules this provision is not to be applied and it can be applied only in cases where value of land is not determinable like in sale of flats where the transfer is of undivided share in land.

#### **Conclusion**

In my opinion this judgment is very significant as it is the first of its kind in the context of GST Acts. Fundamental principles relating to levy of tax in case of works contracts under the GST Acts have been elaborated and simplified. This judgment is also very well drafted. In spite of the possibility of the State challenging this judgment before Hon. Supreme Court is at large, in my opinion the chances of overturning the same appears to be less.

# Mobile Applications that can be used for designing graphics



**Purvi Tibrewala**  
Social Media Strategist -  
Branding designer  
Co-Founder, PurpleBox.

As both, a designer and social media strategist, I am expected to deliver designs that grab attention as well as get loads of likes and engagements instantly. And the secret is simple, attractive & well-edited pictures alongside perfectly composed graphics.

"A picture is worth a thousand words" this phrase seems to be truer than ever, in this "social media generation" where our attention spans are getting shorter and shorter, a post needs to catch the attention of the user, in less than 3 seconds. And the good news is now you don't have to hire expensive designers or spend thousands of rupees on fancy software or classes, there are a ton of great photo editing and graphic designing apps out there, available across Windows, Mac, Apple, Android.

I've been using a few of these for the last half-decade professionally this is a list of certified Apps, using which, you too can make your posts stand out, and get a fantastic reach, just like the professionals.

## 1. Canva



Canva is a FREE photo and video editor in a single app! It helps create stunning social media posts, videos, cards, flyers, photo collages, logos, certificates, business cards and so much more! Canva is very easy to use thanks to its very intuitive drag-and-drop interface. You can do more with Canva than most people think: you can remove backgrounds, add a drop shadow add an outline to your isolated image, add neon text effects, and add animations to your graphics. The best part about canva is you don't have to worry about starting from scratch. There are hundreds of templates, stock photos & videos, graphic design elements, fonts, pre-licensed music tracks, illustrations, stickers, photo frames, etc, to choose from in the free version, which goes up to

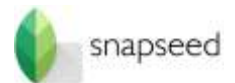
millions of assets with the additional Canva PRO subscription.

## 2. Picsart



With the Picsart photo and video editor, you can bring your creativity to life. Make professional-level collages, design and add stickers, quickly remove and swap backgrounds, and try popular edits or retro VHS or Y2K filters. In addition to, the generic features, you can create effects like Artistic, Paper effects and Colour Splash and simple colour corrections can be done with a click of a button. Frankly, the number of things you can do with your images is insane.

## 3. Snapseed



This is a photo-editing application for iOS and Android that enables users to enhance photos and apply digital filters and is owned by Google. Snapseed users can edit pictures using swiping gestures to select different effects and enhancements. Alternatively, users can opt for an "automatic" adjustment of colour and contrast. It can also create and save filter combinations by using the default filters and editing features.

## 4. Pic Collage



With Pic Collage you get the choice of starting with a classic collage grid, freestyle blank scrapbook or a pre-made template. You can make every adjustment you can think of. A built-in photo editor lets you apply basic edits to each image and apply stickers, doodles, effects and picture frames. There's a lot offered here and together it's enough to make Pic Collage our top pick of the best photo collage app.

### TO SUMIT UP,

while tools like photoshop and Illustrator are indeed incredible in the right hands, they aren't easy for everyone to master. There are many tools that you cannot use with the free-tier plan, but whatever these apps offer with the free option is good enough to let you give your designing skills a whirl!

## GCCI - Centre for Learning



**Jainil Shah**  
Chairman  
Centre for Learning Task Force

GCCI Centre for Learning has been mandated to conduct various short-term and long-term training programs that add direct value to the industry. One of the first such courses executed by the centre was 'Textile At A Glance'. It was conducted in the month of April-2022. This certificate course had 12 classroom sessions, imparting 24 hours of learning on various topics such as Ginning, Spinning, Knitting, Weaving, Processing, Garmenting, Home Textile, Quality Control and Branding. The classroom sessions were complemented by industry and institutional visits in order to help students understand and observe the practical nature of the business and academia both. The course was developed in partnership with ATIRA and delivered a bird's-eye view of the entire textile industry. As many as 45 participants attended the course and the class profile included young textile entrepreneurs, executives, traders, brokers, consultants, bankers, designers and students. In fact, I am delighted to say that apart from Ahmedabad, the program saw participation from cities such as Pune, Indore, and Noida.

The second training program that we executed was called



'Excellence in Restaurant Management' which was a day-long training program conducted on 9<sup>th</sup> May, 2022 for the supervisors, managers and senior staff members of various restaurants and Food & Beverages establishments in the city. Issues such as Restaurant Management, Handling Digital Impression, Hygiene, Grooming and FSSAI were discussed in detail. The knowledge partner for the course was IFEA. As many 33 participants from more than 12 establishments joined the training program.

The third training program has been scheduled on 3<sup>rd</sup> & 4<sup>th</sup> June, 2022. It is a capacity building program called 'Excellence in NGO Management' and has been designed for the founders, program managers, and senior staff members of Non – Profits/NGOs which have completed 5 years of existence as on 31<sup>st</sup> March, 2022. The program will discuss issues such as CSR Act, Fundraising, Digital Platforms, Project Proposal & Managing Corporate Expectations.

In coming months, we shall soon announce more training programs on Digital Marketing, Engineering, RERA and Land Revenue, Data Analytics, Restaurant Management (Batch-2) as well as other initiatives such as 'Follow the Founders' for the university students. We look forward to having participation from our members and their teams in these training programs.

In case, if you have inputs to share or want to suggest to training programs then please write to us on [training@gujaratchamber.org](mailto:training@gujaratchamber.org).

# Suggestions for Undertaking CSR Activities with GCCI

Dear Members,

## Greetings from the Gujarat Chamber of Commerce & Industry...

As you all may be aware, GCCI has established a CSR Task Force since about 5 years and it has been organising several activities. The role of GCCI CSR Task Force is to be a bridge between its members intending to spend CSR Funds and genuine NGOs who undertake good humanitarian projects. In the process, GCCI helps establish a positive image of the business fraternity as a responsible enterprise not only focused on profits but also on the overall development of the community.

With this background, you may be aware that during 2020-21, GCCI tied up with the LxS Foundation and has undertaken redevelopment of a government heritage school and convert it into a Girls' Innovation Center. We are happy to share that two of GCCI member companies have got involved apart from other organisations in donating their CSR Funds for the sake. The development work is on and we will soon be able to see the transformation.

Likewise, we have received proposals for various such community projects and the GCCI CSR Task Force has discussed and selected a few of them after considering them as relevant. Now, we are looking for more members to participate by pledging their CSR Funds for the cause and take these projects further.

Here are the details:

### 1. Prosthetic Limb Project:

This project aims at providing Prosthetic Limbs to specially abled people, in particular, children and youth, who have a long life ahead, and the fitting of the artificial limb would make them worthy of living with dignity. The limb is the best in the globe, imported from Germany. The beneficiaries would be young people with amputated hands/legs.

**Cost: Rs. 100000.00 per limb.**

**Project Implemented by: Madhuram Charitable Trust, Ahmedabad**

**Contact Person: Smt. Shraddha Soparkar (9879208047)**

### 2. Tackling Malnutrition in Anganwadis

This project aims to eradicate malnourishment, give early learning and create an integrated kitchen garden amongst the cluster model of 5 Anganwadis. It is proposed to provide nutritive supplement to the

beneficiaries based on micro and macro deficiencies for 3 years to ensure desired impact. The implementation, monitoring and impact assessment will be done professionally.

The beneficiaries are Anganwadi children, pregnant & lactating mothers.

**Project Cost: Rs. 1,00,000.00 per Anganwadi (for an average of 30 children) per year for 3 years.**

**Project Implemented by: Samvedna Trust, Ahmedabad  
Contact Person: Smt. Janki Vasant (9825067892)**

### 3. Traffic Booths and Traffic Stands:

It is normally observed that Traffic Police Personnel stand/sit on corners at junctions on borrowed chairs. For giving better performance output, they need to be provided dignified sitting/standing space. The project aims at setting up Traffic Booths and/or Traffic Stands for their benefit. The Traffic Booths will have space with Tables/Chairs for Traffic Police Personnel while the Traffic Stands will be put up in the center of traffic junctions for Traffic Police to stand and guide the traffic.

For both options, the sponsor will have their visual identity printed on the booth/stand alongwith GCCI.

**Project Cost: Rs. 75000.00 per Traffic Booth and Rs. 50000.00 per Traffic Stand.**

**Project Partner: Ahmedabad Traffic Police**

### 4. Donation of Science Orientation Kits to Government Schools:

This project aims at donating Science Orientation kits including models and do-it-yourself kits to government schools for benefit of students to get oriented to science topics and concepts. These are table-top models along with posters displaying and explaining the concept and the way to teach and teachers are easily trained to use them to teach students with a new, interesting practical methodology.

The beneficiaries would be government school students.

**Project Cost: Rs. 80000.00 per school**

**Project Implementation Partner: Kurio-O-Box**

We invite and request members to contribute generously for the above projects and help GCCI in bridging the community needs.

Thanking you in anticipation,

Sincerely yours,

**Hemant Shah  
President**



## Regional Chamber's Activities

### Saurashtra Chamber of Commerce & Industry



તા. ૦૮-૦૩-૨૦૨૨ના રોજ વિશ્વ મહિલા દિવસ અંતર્ગત ભાવનગરની પ્રતિષ્ઠિત ઉચ્ચ શૈક્ષણિક સંસ્થા નંદકુંવરબા મહિલા કોલેજ ભાવનગર દ્વારા કોલેજની વિદ્યાર્થીનીઓને ઈન્ડસ્ટ્રિયલ-ઈન્સ્ટિટ્યુટ લિંકેજ પ્રોગ્રામ હેઠળ જોબ પ્લેસમેન્ટ માટે સૌરાષ્ટ્ર ચેમ્બર ઓફ કોમર્સ એન્ડ ઈન્ડસ્ટ્રી સાથે એક એમ.ઓ.યુ. કરવામાં આવેલ તથા તેજસ્વી વિદ્યાર્થીનીઓને ઈનામ વિતરણ અને સન્માન કાર્યક્રમ યોજવામાં આવેલ તે પ્રસંગની તસવીરી ઝલક.

તા. ૦૯-૦૩-૨૦૨૨ના રોજ સૌરાષ્ટ્ર ચેમ્બર ઓફ કોમર્સ એન્ડ ઈન્ડસ્ટ્રી દ્વારા સમસારા ગ્રૂપના સહયોગમાં “Multi Modal Logistics Opportunities For Bhavnagar” વિષય અંતર્ગત ઈસ્કોન ક્લબ એન્ડ રિસોર્ટ-ભાવનગર ખાતે યોજવામાં આવેલ ઈન્ટરેક્ટિવ સેમિનારના પ્રસંગની તસવીરી ઝલક.



તા. ૨૪-૦૩-૨૦૨૨ના રોજ ધી ઈન્સ્ટિટ્યુટ ચાર્ટર્ડ એકાઉન્ટન્ટ્સ ઓફ ઈન્ડિયાની વેસ્ટર્ન રિજિયોનલ કાઉન્સિલના હોદ્દેદારો અને પ્રતિનિધિઓ સૌરાષ્ટ્ર ચેમ્બર ઓફ કોમર્સ એન્ડ ઈન્ડસ્ટ્રીની શુભેચ્છા મુલાકાતે આવેલ તે પ્રસંગની તસવીરી ઝલક.



તા. ૧૧-૦૪-૨૦૨૨ના રોજ ગુજરાત ટેકનોલોજિકલ યુનિવર્સિટી દ્વારા દેશના માનનીય વડા પ્રધાનશ્રી દ્વારા જાહેર થયેલ ભારતીય અર્થવ્યવસ્થાને આગામી પાંચ વર્ષમાં પાંચ ટ્રિલિયન યુએસ ડોલર બનાવવાના સંકલ્પના સંદર્ભમાં ટેકનોલોજીનો કઈ પ્રકારનો ફાળો હોય શકે તે અંગે એક રાઉન્ડ ટેબલ મિટિંગનું આયોજન રાજ્યના શિક્ષણ સચિવશ્રી એસ.જે. હૈદર (IAS)ના અધ્યક્ષસ્થાને અમદાવાદ ખાતે કરવામાં આવેલ. આ ચર્ચામાં ચેમ્બરના પ્રમુખશ્રી કિરીટભાઈ સોનીએ મળેલા નિમંત્રણને માન આપી ઉપસ્થિત રહી પોતાના મંતવ્ય અને વિચારો વ્યક્ત કરેલા તે પ્રસંગની તસવીરી ઝલક.





તા. ૧૮-૦૪-૨૦૨૨ના રોજ ભાવનગર શહેરના નવ નિયુક્ત સુપરિન્ટેન્ડેન્ટ ઓફ પોલીસ શ્રી (ડૉ.) રવીન્દ્ર પટેલ (IPS)ની ચેમ્બરના હોદ્દેદારો દ્વારા સ્વાગત-શુભેચ્છા મુલાકાત લેવામાં આવેલ તે પ્રસંગની તસવીરી ઝલક.



તા. ૧૯-૦૪-૨૦૨૨ના રોજ સૌરાષ્ટ્ર ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી દ્વારા આસિસ્ટન્ટ ડાયરેક્ટર બોઈલર્સ-ભાવનગરના સંયુક્ત ઉપક્રમે બોઈલર તથા તેને આનુષંગિક સાવચેતીનાં પગલાં અંગે યોજવામાં આવેલ માર્ગદર્શન સેમિનારની તસવીરી ઝલક.



તા. ૧૯-૦૪-૨૦૨૨ના રોજ સૌરાષ્ટ્ર ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી દ્વારા ગુજરાત સરકારના સ્ટુડન્ટ સ્ટાર્ટ-અપ એન્ડ ઇનોવેશન હબ (આઈ-હબ) સાથે કરવામાં આવેલ એમ.ઓ.યુ.ના સંદર્ભમાં ભાવનગર ખાતે સ્ટાર્ટ-અપ અને ઇનોવેશનને પ્રોત્સાહન આપવા માટે યોજવામાં આવેલ વિચારગોષ્ઠિની તસવીરી ઝલક.



તા. ૨૦-૦૪-૨૦૨૨ના રોજ સૌરાષ્ટ્ર ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રી દ્વારા ઉદ્યોગ સાહસિકતા વિકાસ સંસ્થાન (સી.ઈ.ડી.)-ભાવનગર અને જિલ્લા ઉદ્યોગ કેન્દ્ર-ભાવનગરના સંયુક્ત ઉપક્રમે સેકન્ડ જનરેશન પ્રોગ્રામ (SGP) અંતર્ગત “હાઉ ટુ બિગિન એક્સપોર્ટ” વિષય પર યોજવામાં આવેલ માર્ગદર્શન સેમિનારની તસવીરી ઝલક.



તા. ૩૦-૦૪-૨૦૨૨ના રોજ ઓલ ગુજરાત ફેડરેશન ઓફ ટેક્સ કન્સલ્ટન્ટ-અમદાવાદના હોદ્દેદારશ્રીઓ સૌરાષ્ટ્ર ચેમ્બરની શુભેચ્છા મુલાકાતે આવેલ તે પ્રસંગે સ્થાનિક ટેક્સ કન્સલ્ટન્ટસ, વિવિધ ટેક્ષ બાર એસોસિયેશનનાં પ્રતિનિધિઓ અને ચેમ્બરનાં હોદ્દેદારો સાથે ગેટ ટુગેઠર કાર્યક્રમનું આયોજન કરવામાં આવેલ તે પ્રસંગની તસવીરી ઝલક.

## Vadodara Chamber of Commerce & Industry



In continuation to VCCI's efforts to strengthen the Startup Ecosystem, the 2<sup>nd</sup> Startup Demo Day" wherein 6 Startups pitched in at VCCI, was organised by i-Hub at VCCI. The key highlights & benefits of the event were mentoring support, funding opportunities and creating a direct interface between startups & industries for the same. 12<sup>th</sup> March, 2022



Under the 75th Azadi ka Amrut Mahotsav, VCCI run NRG Centre, Vadodara jointly with Gujarat State NRG Foundation, Gandhinagar organized “NRI Marriage Awareness Seminar” for the young aspirants of various faculties of M.S. University, Vadodara. **26<sup>th</sup> March, 2022**



The 3rd Startup Demo Day was held at VCCI with 6 Startups, who pitched in their ideas, in presence of Senior Officials from i-Hub, Govt. of Gujarat, and Industry mentors. **9<sup>th</sup> April, 2022**

## Junagadh Chamber of Commerce & Industry



તા. ૨૧-૦૨-૨૦૨૨ જૂનાગઢ ચેમ્બર ઓફ કોમર્સ એન્ડ ઇન્ડસ્ટ્રીઝના આમંત્રણને સ્વીકારીને ઈન્ડોનેશિયાના કોન્સ્યુલેટ જનરલ અગુસ સાપ્તોનો જૂનાગઢની ત્રણ દિવસની મુલાકાતે આવ્યા હતા. આ ત્રણ દિવસ દરમિયાન જૂનાગઢના વિવિધ વિભાગના વડાઓ, રિસર્ચ સાયન્ટિસ્ટ તથા ચેમ્બર ઓફ કોમર્સના હોદ્દેદારો અને ઉદ્યોગપતિઓ સાથે મિટિંગ કરીને ટેકનોલોજી તથા સંસાધનોના આદાન-પ્રદાન માટે ઈન્ડોનેશિયાની યુનિવર્સિટી સાથે સંકલન વિશે વાત કરી હતી.



તા. ૫-૩-૨૦૨૨ના રોજ MSME (કેન્દ્ર સરકાર)નાં આસિ. ડાયરેક્ટર સુ.શ્રી સ્વાતિ મેડમ જૂનાગઢ આવેલાં અને GIDCની મુલાકાત લઈને વૃક્ષારોપણ કરેલ અને ઉદ્યોગકારો સાથે મળી યોજનાઓ અને તેના ફાયદા વિશે વિસ્તૃત જાણકારી આપી હતી. ત્યારબાદ આંબાવાડી ખાતે ડાયમંડ એસોસિયેશન દ્વારા સંચાલિત કોમન ફેસિલિટી સેન્ટરની મુલાકાત લીધી હતી.

## Important Information

### India's Foreign Trade: April 2022

Merchandise Exports scale a new high in April; cross USD 40 billion, registering 30% growth over April, 2021

#### MERCHANDISE TRADE

#### EXPORTS

- Merchandise exports in April 2022 were USD 40.19 Billion, as compared to USD 30.75 Billion in April 2021, exhibiting a positive growth of 30.70 per cent.
- Petroleum products, Electronic goods, processed food, coffee, leather product lead the way with significant increase in exports Service exports up by 53%; Overall

exports jump by 39%.

After a record performance in the last financial year, the exports continued robust growth in April, 2022 with merchandise exports scaling a new high by crossing USD 40 bn. This is an increase by over 30% vis-à-vis April 2021. Petroleum products (127.69%), Electronic goods (71.69%), cereals (60.83%), coffee (59.38%), processed food (38.82%) and leather product (36.68%) exports led the way in achieving the record performance. Services performed extremely well to reach USD 27.60 bn, which is an increase of 53% over April 2021.

## IMPORTS

- Merchandise imports in April 2022 were USD 60.30 Billion, which is an increase of 30.97 per cent over imports of USD 46.04 Billion in April 2021.

## TRADE BALANCE

- The merchandise trade deficit in April 2022 was estimated at USD 20.11 Billion as against USD 15.29 Billion in April 2021, which is an increase of 31.50 per cent.

India's Merchandise Trade Statistics at a Glance

Merchandise	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22
Exports (USD billion)	32	33	35	33	34	36	30	38	35	35	42	40
Export Growth (%)	69	48	49	46	23	43	27	39	25	25	20	31
Imports (USD billion)	39	42	46	47	57	55	53	59	52	55	61	60
Import Growth (%)	74	98	63	52	85	63	57	39	24	36	24	31
Trade Balance (USD billion)	-7	-9	-11	-14	-23	-19	-23	-22	-17	-20	-19	-20

Source: PHD Research Bureau; PHDCCI Compiled from Ministry of Commerce and Industry, Government of India

Trend of India's Merchandise Exports and Imports Growth (in %)



## TRADE IN SERVICES

### EXPORTS

- The estimated value of services export for April 2022\* is USD 27.60 Billion, exhibiting a positive growth of 52.87 per cent vis-a-vis April 2021 (USD 18.06 Billion).

### IMPORTS

- The estimated value of services import for April 2022\* is USD 15.57 Billion exhibiting a positive growth of 61.87 per cent vis-à-vis April 2021 (USD 9.62 Billion).

### TRADE BALANCE

- The services trade balance in April 2022\* is estimated at USD 12.03 Billion, which is an increase of 42.61 per cent over April 2021 (USD 8.44 Billion).

Trade in Services at a Glance

Services	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22
Exports (Receipts) (USD billion)	17	19	18	20	21	20	20	27	22	22	28
Imports (Payments) (USD billion)	10	11	11	12	13	12	13	16	14	13	16
Trade Balance (USD billion)	7	8	7	8	8	8	7	11	8	9	12

Source: PHD Research Bureau; PHDCCI Compiled from Ministry of Commerce and Industry, Government of India

## VERALL TRADE

- India's overall exports (Merchandise and Services combined) in April 2022\* are estimated to be USD 67.79 Billion, exhibiting a positive growth of 38.90 per cent over the same period last year. Overall imports in April 2022\* are estimated to be USD 75.87 Billion, exhibiting a positive growth of 36.31 per cent over the same period last year.

Courtesy- PHD Chamber of Commerce and Industry

# GUJARAT ENERGY TRANSMISSION CORPORATION LIMITED



<http://www.getcogujarat.com>  
 An ISO 9001:2015 Organization  
 (CIN: U40100GJ1999SGC036018)



GETCO being a State Transmission Utility illustrates its capability by owning a vast transmission network of 70,378 Ckms of transmission lines and 2246 nos. of substations ranging from 66 kV to 400 kV which covers geographical terrain ranging from long sea coast to large desert and high danger range of seismiczone.

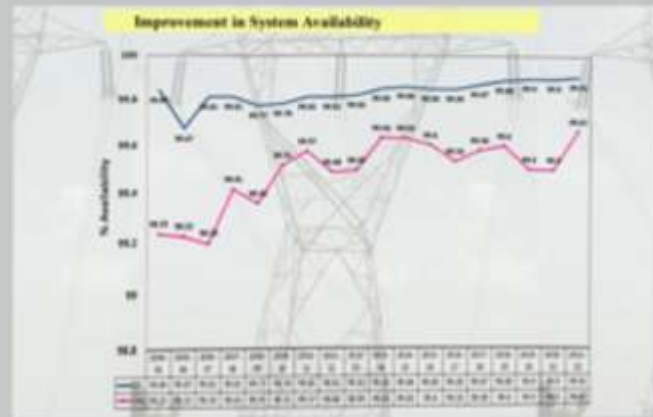
Power handling capacity of network has gone up from 8693 MW to 35,975 MW since 2005. During 2021-22, GETCO handled a total of 1,29,320 Mus of energy flow and 19,431 MW of peak load for diversified consumers on 24x7 bases. In FY 2021-22, capacity addition of 8,222 MVA was done and with this the total transformation capacity of GETCO network is now 1,46,868 MVA to provide redundancy to the network.

GETCO is leading State Transmission Utility to implement many Smart Grid Technologies for the first time in the country. Among many, Hybrid Switchgears, Digital substation with process bus and Fibre Optic Terminal Equipment (FOTE) are the major ones. In grid operation and network efficiency, we have lowest transmission losses @3.60% for FY 2021-22.

Transmission Infrastructure Capacity Addition



Improvement in System Availability



## **RIL–Jamnagar: World’s Largest Refining Hub**



RIL's Jamnagar facility is renowned globally for having the world's largest single site refinery with crude processing capacity of 1.24 mbpd. This refinery has ability to run a large basket of crudes across the quality spectrum whilst being among the lowest cost refiners globally. The speedy growth of the complex lies at the heart of India's transformation. It has transformed India from being a net importer of petroleum products to a net exporter, thereby ensuring the nation's energy security. RIL is also one of the most integrated petrochemicals producer globally and its mission is to be among the Top 5 most profitable petrochemical companies in the world.

***Ensuring the Nation's Energy Security***



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